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OF EUROPEAN BUSINESSES**

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Moscow

PRESS RELEASE

The Year Continues Strong for New Cars and Light Commercial Vehicles in Russia

- *Sales of new passenger cars and LCVs in Russia increased by 10% in June, 2012*
- *Among the top ten bestselling models so far, ten models are locally produced*

According to the AEB Automobile Manufacturers Committee (AEB AMC), **June 2012** saw the sales of new cars and light commercial vehicles in Russia increase by **10%** in comparison to the same period in 2011. This June 272.125 units were sold; this is 25.277 units more than in June, 2011.

From January to June, 2012 the percentage sales of new cars and light commercial vehicles in Russia increased by **14%** in comparison to the same period in 2011 or by 177.383 more sold units.

Joerg Schreiber, Acting Chairman of the **AEB Automobile Manufacturers Committee** commented:

“With over 272 thousand units sold in June, the Russian market for passenger and light commercial vehicles reached the best result in a single month since July 2008. Cumulative sales in the first six months of 1.41 million year 2012 also reached a new 4 years high.

At the same time, we continue to observe a slow-down in the pace of growth, year-on-year as well as compared to preceding months. We anticipate to see some more consolidation in the 2nd half of the year, as the market stays comfortably on track to achieve full year sales in excess of 2.8 million.”

Attachments:

1. New car/LCV sales in Russia by brands for January – June 2012/2011 and June 2012/2011
2. New car/LCV sales in Russia by groups for January – June 2012/2011 and June 2012/2011
3. 25 best sold models of cars in Russia for January –June 2012/2011 and June 2012/2011

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NEW CAR AND LCV¹ SALES IN RUSSIA BY BRANDS FOR JANUARY-JUNE 2012/2011 AND JUNE 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan- June 2012	Jan- June 2011	%	June 2012	June 2011	%
LADA	250732	291540	-14%	45032	55029	-18%
RENAULT ¹	95579	74337	29%	19859	15198	31%
CHEVROLET	95534	81527	17%	20746	18093	15%
KIA	90997	72901	25%	17307	14507	19%
HYUNDAI ¹	89243	73813	21%	16097	16211	-1%
VW	81050	45517	78%	15747	11167	41%
NISSAN ¹	79494	59374	34%	13658	9931	38%
TOYOTA ¹	76809	57615	33%	14145	7424	91%
FORD ¹	63350	53556	18%	12699	12867	-1%
SKODA	45982	32528	41%	9552	7024	36%
DAEWOO	41446	45127	-8%	9256	9402	-2%
GAZ LCV ¹	39738	39985	-1%	8333	8783	-5%
OPEL	39652	30357	31%	7588	6412	18%
MITSUBISHI	32217	35006	-8%	6042	5509	10%
UAZ ¹	27922	24210	15%	5418	4484	21%
MAZDA	24605	17124	44%	4515	2875	57%
PEUGEOT ¹	22443	21650	4%	4188	4370	-4%
SUZUKI	17546	18066	-3%	3219	2723	18%
CITROEN ¹	16908	12136	39%	3063	2504	22%
MERCEDES-BENZ	16702	13090	28%	3304	2902	14%
BMW	16657	12543	33%	3386	2803	21%
AUDI	16563	11757	41%	3052	2221	37%
SSANGYONG	14877	9107	63%	2910	2084	40%
VOLVO	10182	6801	50%	2426	1514	60%
HONDA	9634	9529	1%	2070	1839	13%
LAND ROVER	9492	5981	59%	2039	1090	87%
LIFAN	9369	7544	24%	1659	1623	2%
CHERY	8538	2253	279%	1710	491	248%
VW vans ¹	8029	5451	47%	1420	1138	25%
SUBARU	7059	5796	22%	1365	1475	-7%
LEXUS	6737	7231	-7%	1603	961	67%
GEELY	6263	1846	239%	1164	417	179%
ZAZ ⁸	6043	8932	-32%	1139	2207	-48%
GREAT WALL	5893	2682	120%	1108	541	105%
INFINITY	4888	3190	53%	566	436	30%
BOGDAN ³	4093	3910	5%	716	619	16%
FIAT ¹	4053	14485	-72%	476	3013	-84%
VORTEX ²	2590	6193	-58%	372	2386	-84%
JEEP	2196	566	288%	496	148	235%

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MERCEDES-BENZ Vans	1734	971	79%	464	272	71%
PORSCHE	1693	1035	64%	373	216	73%
BYD ⁵	1578	596	165%	309	196	58%
MINI	1223	807	52%	262	205	28%
CADILLAC	1183	1220	-3%	198	260	-24%
IZH	1037	2396	-57%	179	258	-31%
BAW ⁶	853	n/a	-	136	n/a	-
SEAT	842	1037	-19%	245	414	-41%
JAGUAR	789	483	63%	178	98	82%
TAGAZ ⁴	788	847	-7%	242	152	59%
HAIMA	537	1324	-59%	25	228	-89%
ISUZU ¹	123	191	-36%	2	46	-96%
DODGE	111	106	5%	25	16	56%
CHRYSLER	100	39	156%	29	0	-
FOTON ⁷	73	78	-6%	13	66	-80%
Total	1413769	1236386	14%	272125	246848	10%

¹ LCV sales are included into total brand's sales if exist in the product line of the brand; reported separately for some brands. LCV_{2,3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur

² VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

³ BOGDAN = cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110, 2111, 2310; exported to Russia from April 2010)

⁴ TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

⁵ BYD F3 = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ

⁶ BAW = the industrial assembly of cars and buses at the factory OOO "BAU-RUS Motor Corporation" has been taking place in the city of Ulyanovsk since 2008 (from 2006 to 2008 the company was the exclusive distributor of the BAW commercial vehicles in Russia)

⁷ Cars are produced in China by BEIQI FOTON MOTOR Co., LTD, and have been represented in Russia, since the 2009, by the distributor LLC "FOTON MOTOR"

⁸ ZAZ distributor in Russia changed in April 2012

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS FOR JANUARY-JUNE 2012/2011 AND JUNE 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	1st Half 2012	1st Half 2011	%	June 2012	June 2011	%
AVTOVAZ - RENAULT - NISSAN	430693	428441	1%	79115	80594	-2%
AVTOVAZ	250732	291540	-14%	45032	55029	-18%
RENAULT	95579	74337	29%	19859	15198	31%
NISSAN	79494	59374	34%	13658	9931	38%
INFINITI	4888	3190	53%	566	436	30%
VW Group	152466	96290	58%	30016	21964	37%
VOLKSWAGEN cars	81050	45517	78%	15747	11167	41%
VOLKSWAGEN vans	8029	5451	47%	1420	1138	25%
AUDI	16563	11757	41%	3052	2221	37%
SEAT**	842	1037	-19%	245	414	-41%
SKODA	45982	32528	41%	9552	7024	36%
GM Group	136369	113104	21%	28532	24765	15%
OPEL	39652	30357	31%	7588	6412	18%
CHEVROLET	95534	81527	17%	20746	18093	15%
CADILLAC	1183	1220	-3%	198	260	-24%
KIA	90997	72901	25%	17307	14507	19%
HYUNDAI	89243	73813	21%	16097	16211	-1%
TOYOTA Group	83546	64846	29%	15748	8385	88%
TOYOTA	76809	57615	33%	14145	7424	91%
LEXUS	6737	7231	-7%	1603	961	67%
FORD	63350	53556	18%	12699	12867	-1%
DAEWOO	41446	45127	-8%	9256	9402	-2%
GAZ LCV	39738	39985	-1%	8333	8783	-5%

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PSA PEUGEOT CITROEN	39351	33786	16%	7251	6874	5%
PEUGEOT	22443	21650	4%	4188	4370	-4%
CITROEN	16908	12136	39%	3063	2504	22%
mitsubishi	32217	35006	-8%	6042	5509	10%
UAZ	27922	24210	15%	5418	4484	21%
MAZDA	24605	17124	44%	4515	2875	57%
MERCEDES-BENZ	18436	14061	31%	3768	3174	19%
MERCEDES-BENZ cars	16702	13090	28%	3304	2902	14%
MERCEDES-BENZ vans	1734	971	79%	464	272	71%
BMW Group	17880	13350	34%	3648	3008	21%
BMW	16657	12543	33%	3386	2803	21%
MINI	1223	807	52%	262	205	28%
SUZUKI	17546	18066	-3%	3219	2723	18%
SSANGYONG	14877	9107	63%	2910	2084	40%
JAGUAR LAND ROVER	10281	6464	59%	2217	1188	87%
LAND ROVER	9492	5981	59%	2039	1090	87%
JAGUAR	789	483	63%	178	98	82%
VOLVO	10182	6801	50%	2426	1514	60%
HONDA	9634	9529	1%	2070	1839	13%
LIFAN	9369	7544	24%	1659	1623	2%
CHERY	8538	2253	279%	1710	491	248%
SUBARU	7059	5796	22%	1365	1475	-7%
GEELY	6263	1846	239%	1164	417	179%
ZAZ	6043	8932	-32%	1139	2207	-48%
GREAT WALL	5893	2682	120%	1108	541	105%
BOGDAN	4093	3910	5%	716	619	16%
CHRYSLER Group	3378	711	375%	1026	164	526%
FIAT	971	-	-	476	-	-
CHRYSLER	100	39	156%	29	0	-
JEEP	2196	566	288%	496	148	235%
DODGE	111	106	5%	25	16	56%
VORTEX	2590	6193	-58%	372	2386	-84%
PORSCHE	1693	1035	64%	373	216	73%
BYD	1578	596	165%	309	196	58%
IZH	1037	2396	-57%	179	258	-31%
BAW	853	n/a	-	136	n/a	-
TAGAZ	788	847	-7%	242	152	59%
HAIMA	537	1324	-59%	25	228	-89%
ISUZU	123	191	-36%	2	46	-96%
FOTON	73	78	-6%	13	66	-80%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	42922	33508	28%	8330	6614	26%
ISUZU	123	191	-36%	2	46	-96%
SSANGYONG	14877	9107	63%	2910	2084	40%
UAZ	27922	24210	15%	5418	4484	21%

1 LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV≥3,5t (with several exceptions reaching highest range of 6t).
Some updates concerning LCV data may occur.

2 SEAT sales in Russia are done via Volkswagen Group Rus starting from November 2011

8 Starting from 2012 Chrysler Rus is the only official FIAT distributor in Russia. The rest stock, which is at Sollers, will be sold in 2012.

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY-JUNE 2012/2011 AND JUNE 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	1st Half 2012	1st Half 2011	%	June 2012	June 2011	%
1	Kalina	Lada	67526	72576	-7%	12616	13327	-5%
2	Priora	Lada	59541	68298	-13%	10552	13704	-23%
3	Solaris	Hyundai	58020	40351	44%	9515	10833	-12%
4	Focus	Ford	45231	38438	18%	8862	9156	-3%
5	Granta	Lada	45131	-	-	8597	-	-
6	New Rio	KIA	42019	24455	72%	7803	4898	59%
7	Logan	Renault	37272	41934	-11%	5991	8785	-32%
8	Polo	VW	35547	20058	77%	6830	4711	45%
9	Samara	Lada	32050	53591	-40%	6017	11584	-48%
10	Niva	Chevrolet	29805	22873	30%	5286	3981	33%
11	Cruze	Chevrolet	28867	15583	85%	6868	3773	82%
12	Sandero	Renault	27978	19922	40%	4368	4106	6%
13	Astra (incl. Astra Cabrio)	Opel	27658	21868	26%	5000	4701	6%
14	4x4	Lada	26506	27573	-4%	4481	5274	-15%
15	Nexia	Daewoo	24671	26097	-5%	5553	5454	2%
16	Octavia A5	Skoda	23952	17944	33%	4542	3806	19%
17	2104/2105/2107	Lada	19976	69500	-71%	2769	11138	-75%
18	Qashqai	Nissan	19085	15886	20%	3839	2530	52%
19	Corolla	Toyota	17421	13413	30%	3367	2012	67%
20	Lacetti	Chevrolet	16882	20299	-17%	3681	4544	-19%
21	Camry	Toyota	16810	10877	55%	3335	2019	65%
22	Matiz	Daewoo	16775	19030	-12%	3703	3948	-6%
23	Juke	Nissan	16398	2956	455%	2760	1320	109%
24	Tiguan	VW	16234	7148	127%	2630	1173	124%
25	New Sportage	KIA	15568	9918	57%	2700	2183	24%

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