



Association
of European
Businesses

ANNUAL GENERAL MEETING

Renaissance Moscow Monarch Centre Hotel
25 April 2018

List of Nominees for the AEB Board



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Baldisserotto Filippo
Bantsekina Olga
Biggiogera Cesare
Bruck Paul
Kuutsa Jussi
Liberov Alexander
Linares Antonio
Lawson Stuart
Pegorier Philippe
Sakuler Gerald
Staertzel Thomas
Vanderplaetse Johan



Filippo Baldisserotto
Managing Partner
Italcantieri LLC

Nominees for the AEB Board



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Personal data

Born: 13.05.1964

Citizenship(s): Italy

Filippo Baldisserotto is Managing Partner of Italcantieri, a company engaged in program and project management.

Filippo has started his business activities in 1991 with sale and turn-key installation of industrial equipment, land development, design, construction and start-up of industrial facilities. The same year he came to Russia and since that time he leaves and works in Moscow extensively travelling through Russian Regions and CIS countries.

In 2012 Filippo founded Italcantieri and apart from being Managing Director of Stupino 1 Industrial Park, Filippo is also head of the Russian branch of the Italian design company Archest that has completed design for several landmark buildings in Moscow, Kiev and Almaty.

Among his recent achievements completion of two production facilities in Russia for U.S. Corporation Silgan Metal Packaging and the ongoing extension of one of them and the development of Stupino 1 Industrial Park.

Filippo served as the Chairman of the Real Estate Committee of the Association of European Businesses in Russia dedicating time and effort to promote the best international practices in Russian real estate sector.



Olga Bantsekina
Chief Representative
Coleman Service UK Ltd.

Nominees for the AEB Board



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Personal data

Born: 02.11.1967

Citizenship(s): Russian

Education

Olga has a diploma in Gene Engineering from the Chemical Department of the Moscow State University n.a. Lomonosov. Olga is dedicated to the principle of Life Long Learning and participated in various executive and educational programs on leadership, management, sales, HR, recruitment (CBSD, CCL, Thunderbird, MTI, Manpower, FGI International (USA, RF, China) and others), improving her skills and knowledge.

Work Experience

Olga Bantsekina is the Chief Representative with Coleman Service UK Ltd. She has been leading the company since 2001.

Olga has 21 years of experience in HR, recruitment and HR consulting, 20 of them with Coleman Services. Olga joined Coleman in 1998, soon after the company started its operations in Moscow, and was promptly promoted to the Chief Representative position. Since 1998 the Company has become one of the leaders on the Russian recruitment and HR consulting market. Prior to Coleman Services Olga occupied a position in HR function for DialogBank, worked at Manpower, had experience in running an FMCG enterprise and a small privately owned IT company. Olga's AEB experience started in 2002. She joined HR Committee and was elected Chair of Recruitment Sub-Committee, Deputy Chair and then Chair of the HR Committee of the AEB. Olga came up with lobbying initiatives within the framework of the HR committee important for International and European companies operating in the Russian market on a number of occasions. Since 2012 Olga is the Deputy Chair of the AEB Board. Olga is also a Member of Advisory Board of MIR Institute for Leadership Development (CO, USA), Former Member of Advisory Board, CBSD/Thunderbird (Russia) (2009-2010), Former Member of B20 Russia Taskforce on Job Creation, Employment and Investments in Human Capital (2013), B20 Australia Human Capital Taskforce (2014), B20 Turkey Employment Taskforce (2015). She is often a speaker at major conferences and forums, and on a number of occasions was invited to give a talk at Gaidar Economic Forum on HR-related topics.

Nominees for the AEB Board



Association
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Personal data

Born: Milan 5.2.1966

Citizenship: Italian

Education

I'm an engineer graduated from the Polytechnic of Milan University with a degree in electronic. I attended the Master "advanced industrial marketing strategy" by INSEAD in Fontainebleau. I speak English and I can manage business conversations in French, Spanish and Russian languages.

Work Experience

I started my business activity in Bticino (the Italian branch of Legrand group) as a project engineer and I was one of the key designers and developers of the current most important Italian home automation system.

I joined Pirelli group in 1996 and I actively participated in the cable division growth to its spin-off and to the creation of the current Prysmian Group that, with sales of some €7,4 billion in 2015, 19,000 employees, 89 plants across 50 countries and 17 R&D centers, is the world leader in energy and telecommunications cables.

In December 2004 I was promoted to be a director of new markets development, the export division of Pirelli cables, I managed Middle East and Russia commercial activities and successfully increased the overall export sales business of the group.

I started my Russian experience in 2007 with the task to expand production and sales activities of Prysmian Group in Russia. In December 2009, after the acquisition of the Russian Rybinskelektrokabel company I successfully executed an ambitious investment plan of more than 55 ML\$ localizing in the RF territory also the production of some high technological cables for the energy transmission and distribution network and for the oil and gas business. This high tech Prysmian Russian business exposed me and the company to frequent interaction with governmental customers and institutions.



Cesare Biggiogera

CEO

Prysmian Group Russia

Nominees for the AEB Board



Association
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Personal data

Born: 22.6.1960

Citizenship: Austria

AEB Board member 2016-2018

Education

1993 - 1994 Executive Postgraduate Studies (MBA) at the City University Seattle

1978 - 1985 Agricultural Economics Master Degree (Dipl.Ing.)
University of Natural Resources Vienna

Work Experience

Since 07/2006 Business Consultant in Russia

Companies and activities in Moscow:

- OOO Most Service – an accounting outsourcing provider
- OOO Most Management – a general and project management provider
(Management company of 15 international subsidiaries in the Russian Federation)
- OOO Balashova Bruck & Partners – partnership with Balashova Legal Consultants
- Organizer of "RED BULL TRANS-SIBERIAN EXTREME" – the longest bicycle race in the world
- Organizer of "VIENNESE CLASSICS" concerts in Moscow
- Lecturer at the „University of Natural Resources“ in Vienna
- President and founder of the Austrian Economic Forum

12/1995 – 06/2006 - Managing director of Bruck Technologies GmbH. group

04/1993 – 12/1995 - Datalogic International GmbH, Vienna– Managing Director

11/1991 – 03/1993 - Creditanstalt Bankverein & Prochaska & Cie. GmbH, Vienna –
Managing Director of Agrofer, Joint Venture with Gosagroprom

04/1990 – 10/1991 - Datalogic – establishment of OOO Datascan in Moscow

09/1985 – 03/1990 - Dow Chemical – Agricultural Chemicals

1987-88 - „Project Manager“ in Moscow

Paul Bruck
Main shareholder
OOO Most Service

Nominees for the AEB Board



Jussi Kuutsa
CEO
Itella Russia

Personal data

Born: 1964

Citizenship(s): Finland

Education Finnish Army Cadet School, M.Sc. (Econ.)

Hobbies Salmon fishing, cross-country skiing, international economics and politics, Russian history

Languages Besides Finnish, I speak in Russian and English

Work Experience

Since 2017

CEO, OOO Itella Russia, logistics service

2010 - 2016

Real estate developer and investor in Russia, country director, SRV plc. CEO, OOO SRV Development

1996 - 2010

Stockmann plc:

- 2006-2010

Development director of group's international operations, member of executive board

- 2000-2005

Director of department store divisions international operations (Russia, Latvia, Estonia)

- 1996-2000

Area director, Russia

1991 - 1996

Export manager, Timberjack forestry machine group, Russia

Nominees for the AEB Board



Association
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Businesses



Personal data

Born: February 20, 1974 in St. Petersburg

Citizenship(s): Germany

Education

1991-1996 St. Petersburg State University of economics, Master of Sciences in Business Administration and Marketing

1999-2001 Siemens BA education (Stammhauslehre), Germany

1996-2001 St. Petersburg State University of economics and University in Hamburg, PhD in Marketing controlling

Work Experience

Since 2016 First Deputy Chairman of the Board AEB

Since 2015 CFO Siemens LC Russia and Central Asia, Moscow, Russia

2014-2015 Country Division Controller for Mobility Division in Asia-Pacific, Siemens Pte, Singapore

2012-2014 Sector Cluster Controller for Infrastructure and Cities Sector, Siemens Pte, Singapore

CFO Siemens Rail Automation in Singapore and Australia

2011 Corporate Finance, Siemens AG, Munich, Germany

2010-2011 Sector Cluster Controller for Energy Sector in Russia and Central Asia, OOO Siemens, Moscow, Russia

2008-2010 M&A Projects, Siemens AG Energy Sector, Erlangen, Germany

2004-2008 Director Finance and Controlling, Siemens Medical Solutions, Malvern, USA

2001-2004 BA Production at Computed tomography factory, Siemens AG, Forchheim, Germany

1998-1999 Logistics, Siemens AG Med, Erlangen, Germany

1996-1998 BA Sales and Service, Siemens rep. Med, Moscow, Russia

Dr. Alexander Liberov
CFO Siemens LC Russia
and Central Asia

Nominees for the AEB Board



Association
of European
Businesses



Personal data

Born: 13.08.1970 in Barcelona

Citizenship: Spanish

Education

Antonio is a Civil Engineer specialized in Structural Engineering, with an MBA from FPC-UPC of Barcelona. He has an in-depth knowledge of Finite Element Method, a field he researched extensively and based his research paper on, while at the Institute of Fundamental Technological Research in Warsaw, under the EU program - Tempus Phare. He holds the Officer's Cross of the Order of the Civil Merit of the Kingdom of Spain and is a Maestrante in the Cavalry Order of Castilla.

Work Experience

Antonio Linares is the Country Manager and Managing Director of all the subsidiaries of ROCA in Russia and CIS. In his role as Country Manager and Managing Director, he has been in charge of several greenfield projects and acquisitions in Russia. He also has significant experience in all financial, tax and legal matters, as well as in logistics, customs and labor, both in Russia and abroad. In the twelve years since the set up of the local ROCA structure in Russia, he has built a team that has more than quadrupled ROCA's performance, making it a leader amongst its peers. Within ROCA he also held different responsibilities in Corporate Development and Marketing.

Prior to coming to ROCA, he was the Regional Director of one of the Top 10 Spanish construction companies, where he completed several projects in Public Civil Works and Real State. Mr. Linares also has experience in Engineering and Project Management in countries such as Spain, Turkey and Chile, with a specialization in the Cement Industry.

Antonio Linares
Managing Director
Roca in Russia & CIS

Nominees for the AEB Board



Association
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Businesses



Lawson Stuart
Partner
EY

Personal data

Born: 5.04.1954

Citizenship(s): UK

Work Experience

Since 2011, Mr Lawson has been a senior advisor for EY Russia and CIS and covers primarily financial institutions. He is also chairman of the Finance and Investment committee and co chairman of the Banking committee for the Association of European Businesses and co chairman of the Russia stream for TheCityUk on the Moscow International Financial center and is also director responsible for the Russo British Chamber of Commerce. Mr Lawson was at Citibank for 25 years in 11 countries and set up the Russian franchise of the bank in 1995. Between 2000 and 2010 he served as chairman of Deltabank, chairman designate of Menatep, CEO Bank Soyuz (a part of Basic Element) and CEO of HSBC Russia and was awarded best banker in Russia for four consecutive years. Mr Lawson is a faculty member of the Graduate School of Management and lectures extensively on leadership in Russian, European and American universities. He is a member of the Ancient Order of Musketeers.

Nominees for the AEB Board



Association
of European
Businesses



Personal data

Born: 22.03.1961

Citizenship(s): France

Education

Graduated from KEDGE Bordeaux business school

Work Experience

Philippe Pegorier is President of the Russian filial of Alstom, the French global leader in rolling stock and equipment for rail transportation, from January 2011. After he graduated from KEDGE (Bordeaux business school) in 1983, he started his professional career in Moscow 35 years ago and then served in the French Ministry of Economy and Finance alternatively in Paris, Tehran, Kiev and Moscow. In particular, Philippe worked several years as Diplomatic Advisor to Christine Lagarde, who was then the French Minister for Trade. Philippe speaks fluently French, English and Russian. He is member of the board of the AEB and Chairman of the Machine Building and Engineering Committee from 2012. He also represents in Russia Medef International, the French business confederation, from January 2018. He is a regular speaker to the Saint Petersburg International Economic Forum and of the Russian Investment Forum in Sochi. Philippe was awarded with the Legion of Honour (France) and the Order of Friendship (Russia).

Philippe Pegorier
President
Alstom Russia Ltd

Nominees for the AEB Board



Association
of European
Businesses



Gerald Sakuler
Individual member

Personal data

Born: 11.04.1960 in Steyr, Austria
Citizenship: Austria

Education

1977 College in Waidhofen, Austria
1990 University of Linz, graduate as Expert in Export Business
2007 Member of Austrian Strategic Community

Work Experience

- 1983-1989 Baghdad, Iraq, Representative of Company Bene
- 1990 Start of Business in CEE and Russia as Business development manager, Bene
- 2003 to date – Board member of the AEB, several times Deputy Chairman and Treasurer
- 2008 to date – Lectures at Alpine Club in MGU
- 2006 Expansion of Business to several CIS countries, Head of all CIS operations
- 2011 to date – Board member of the Russian Sustainable Architecture and Building Council
- 2012 Expat of the Year Award winner of the Austrian Chamber of Commerce
- 2013 to date – President of the Austrian Business Club in Russia
- 2014 Deutsche Gesellschaft fuer Nachhaltiges Bauen – Sustainable Building Registered Professional
- 2015 to date – responsible in the Board of the AEB for the COMMON ECONOMIC SPACE project of EU and Russia/Eurasian Union from Lisbon to Vladivostok and for Membership issues

Nominees for the AEB Board



Association
of European
Businesses



Dr. Thomas Staertzel
Managing Director/CEO
Porsche Russland
Porsche Center Moscow

Personal data

Born: 14.07.1960

Citizenship: German

Education

1989 Thesis (Dr. phil.) at University Leipzig

1979-1984 Studies Arabic Science, Macroeconomy & Sociology at University Leipzig

Work Experience

Since 2009 MD & CEO Porsche Russland & Porsche Center Moscow

2000-2009 President & Managing Director Porsche Latin America, Miami

1995-2000 Regional Manager Middle East/Pacific & Latin America at Porsche AG, Stuttgart

1991-1995 Regional Manager UK/Japan/Middle East/Eastern Europe at Junghans Uhren GmbH, Schramberg

1986-1991 Research Assistant at University Leipzig

Extra-professional engagement

Since 05/2016 Chairman of the Board of the Association of European Business in the RF

Nominees for the AEB Board



Association
of European
Businesses



Johan Vanderplaetse
Senior Vice President,
President for Russia and
CIS, Schneider Electric

Personal data

Born: 16.10.1968

Citizenship: Belgium

Education

University of Ghent, from College of Europe
Pushkin Institute of Russian Language and Culture

Work Experience

Johan has a wide and diverse experience in senior leadership roles in multinational companies in Russia and Europe. Before joining Schneider Electric he held the position of VP Europe, Eastern Region (including Russia/CIS) at Emerson Process Management since 2009. He began his professional career in the early 90s, after graduating with honors from University of Ghent, from College of Europe and from Pushkin Institute of Russian Language and Culture. A large part of his career has been spent in Alcatel. He started as Legal Counsel and moved over years to strategic and leadership positions in the CIS and Central Europe regions. He also spent a few years in an EBRD investment fund in Kazakhstan which generated substantial capital gains. Since June 2016 – President for Russia and CIS at Schneider Electric and also Senior Vice President at the group.

Extra-professional engagement

Also Johan is President of the Russian-Belgian business club, Vice-President of the Belgian-Luxembourg Chamber of Commerce in Russia