



Association  
of European  
Businesses

**OPEN EVENT**  
**Language: ENG-RUS**

**February 9<sup>th</sup>, 2017**  
**09:30 – 12:30**  
**Consulate General of**  
**Sweden in St. Petersburg**  
Ul. Malaya Konyushennaya, 1/3  
St. Petersburg

**AEB NORTH-WESTERN REGIONAL COMMITTEE**

**IT'S ALL ABOUT MONEY: FINANCIAL OUTLOOK**  
**2017 - UPDATE FOR SUCCESSFUL BUSINESS**

## AGENDA

- Moderated by:** **Torsten Erdmann**, Head of Saint Petersburg branch, "Commerzbank (Eurasija)", Member of the AEB North-Western Regional Steering Committee
- 09:00 – 09:30 REGISTRATION AND WELCOME COFFEE**
- 09:30 – 09:40 Welcome remarks and introduction**  
**Erik Hammarsköld**, Consul General of Sweden in St. Petersburg  
**Andreas Bitzi**, Director (SPb), SCHNEIDER GROUP, Chair of the AEB North-Western Regional Committee  
**Torsten Erdmann**, Head of Saint Petersburg branch, "Commerzbank (Eurasija)" AO, Member of the AEB North-Western Regional Steering Committee
- 09:40 – 10:00 Macroeconomic outlook of Russia 2017**  
**Dmitry Fedenkov**, Head of Research Department, Nordea Russia
- 10:00 – 10:20 Ruble and currency hedging strategies**  
**Alexey Zakharov**, Head of Treasury, SEB Russia
- 10:20 – 10:40 Latest developments in ECA covered Export Finance**  
**Friedrich Plassmann**, Vice President, Head Structured Export & Trade Finance, "Commerzbank (Eurasija)" AO
- 10:40 – 11:00 Coffee-break**
- 11:00 – 11:20 Financing of localization or leasing**  
**Anna Korkunova**, Head of St. Petersburg branch, Raiffeisen-Leasing
- 11:20 – 11:40 Beneficial owners: new requirements for transparency**  
**Anton Kabakov**, Partner, Awara Group
- 11:40 – 12:00 Question/Answer Session**
- 12:00 – 12:15 Closing remarks**  
**Torsten Erdmann**, Head of Saint Petersburg branch, "Commerzbank (Eurasija)", Member of the AEB North-Western Regional Steering Committee
- 12:15 – 12:30 Networking**

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