

E.ON Carbon Sourcing experience to tackle climate change in Russia

Presentation for AEB Conference titled "Kyoto Protocol Implementation"

Elliano Russo, Maryna Odeska, Moscow, September, 29



Agenda

- Overview E.ON Group
- E.ON Carbon Sourcing
- JI/CDM Market overview and Russia's emission reduction potential
- E.ON Market Unit Russia (OGK-4 JI Projects)



E.ON – One of the world's largest electricity and gas energy service providers

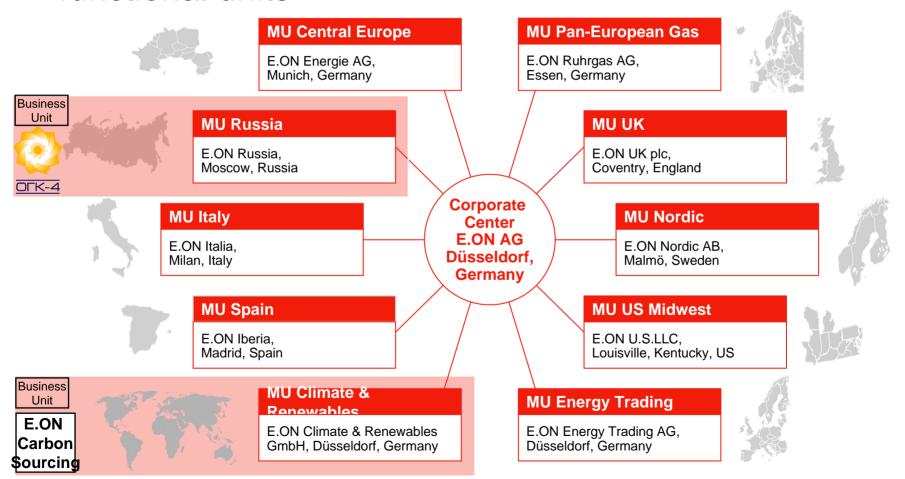


Key figures for the year 2008 ¹		
Colon		
Sales	€86.8 billion	
Adjusted EBIT	€9.9 billion	
Electricity sales volume ²	614.6 billion kWh	
Gas sales	1,224.0 billion kWh	
Employees	93,538	

- Activities in conventional power and gas markets all over Europe and US Renewable Energy and Carbon Sourcing worldwide
- Vertically and horizontally integrated business ranging from power generation and gas production to trading, distribution and customer sales
- Power generation capacity of 74 GW including nuclear, fossil and renewable energy



E.ON Group structure: combination of geographic and functional units





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E.ON committed itself to CO2 emission targets and set up a functional climate protection and renewable energy unit

Vision set 2007

"Our vision is to make E.ON a global leader in renewables and climate protection..." (Wulf Bernotat, May 2007)

E.ON's Commitmen

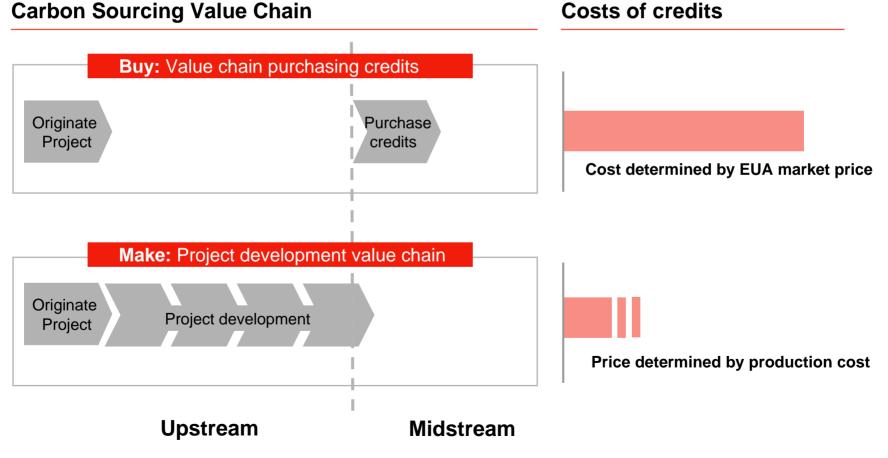
- Establish a new Renewables & Climate Protection unit (EC&R)
- Invest EUR 6 bn until 2010
- Decrease specific CO₂ emissions/kWh by 50% until 2030 vs. 1990

EC&R tasks

- For all renewable activities: strategy, portfolio, investment and operation
- Carbon sourcing for the entire E.ON group (use of JI/CDM mechanisms)
- Driving E.ON's key growth aspirations
- Spearheading E.ON's activities in emerging markets

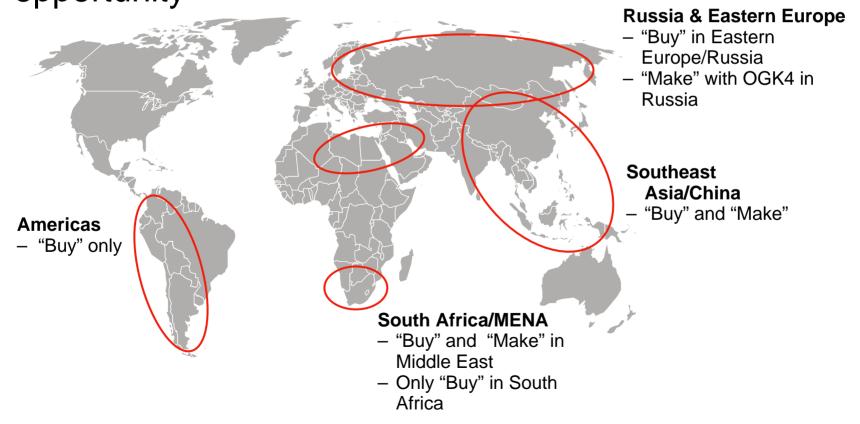


There are two main business models in the Carbon Sourcing market



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Geographical focus: "Make" focus driven by market's attractiveness and accessibility; "buy" focus by opportunity





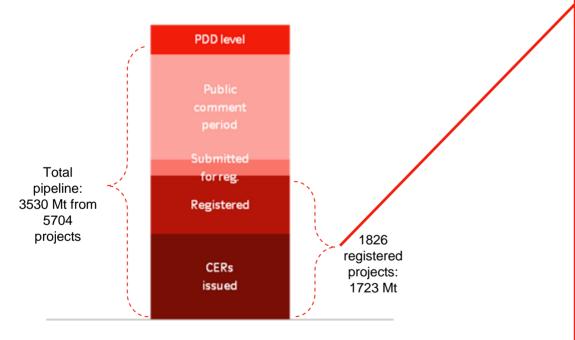
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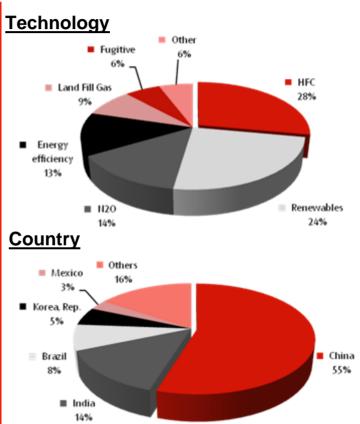
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Global project pipeline

CDM project pipeline – Potential volume until 2012 (Mton CO₂eq)



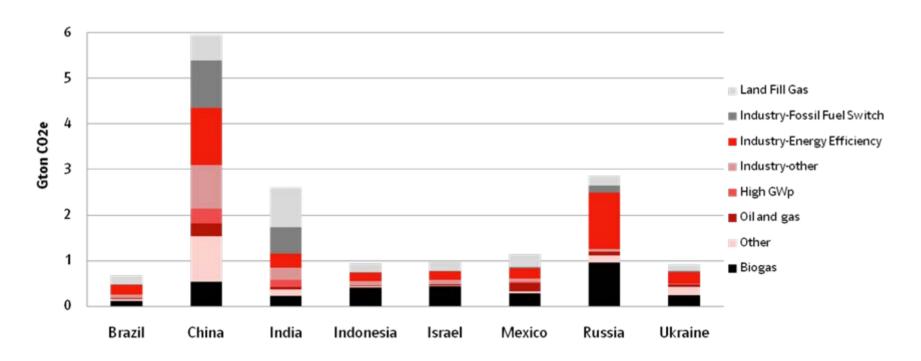


- Total CERs issued to date is 330 Mton from 559 projects
- Market to date is highly dominated by India and China and projects from industrial gases
- China currently covers more than half of the global market (close to 1 Gton from over 600 projects)

Source: Point Carbon, 23.09.2009



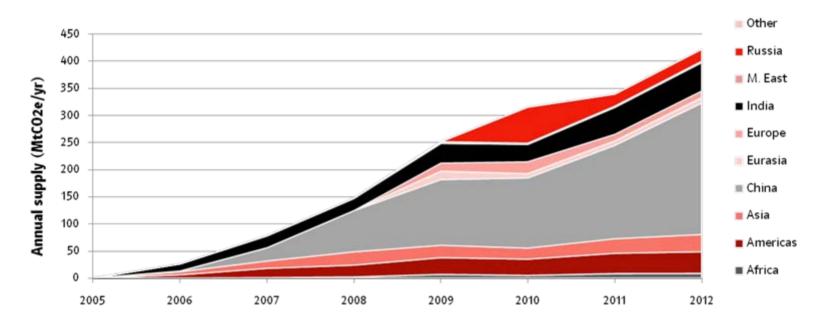
PDD potential per country 2009-2020 (excluding renewable energy)



Russia ranks within the top countries in the world on total PDD potential



Expected CER / ERU supply within Kyoto period (2008-2012)

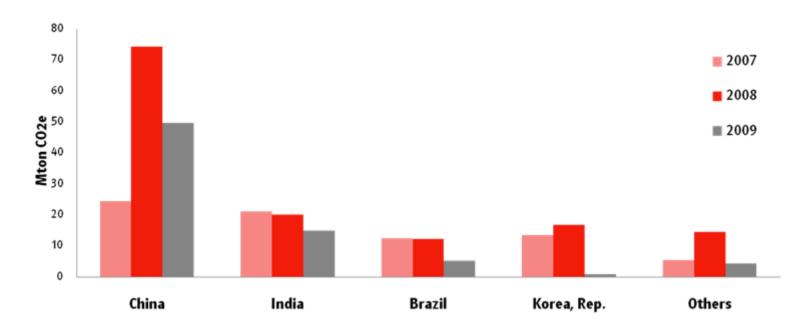


- Total expected supply of CER/ERUs 2005-2012: China 768 Mton, India, 228 Mton, Russia 111 Mton
- Credit supply from Russia is expected to be only half of that of India, where PDD potential is comparable Source: New Energy Finance

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Issued CERs by country



- Chinese and Indian businesses have generated generated over 94 Mton of CERs in 2008
- Considering an average CER price in 2008 of 17,4 €/ton* these CERs represent a market value of over 1.6 Billion €



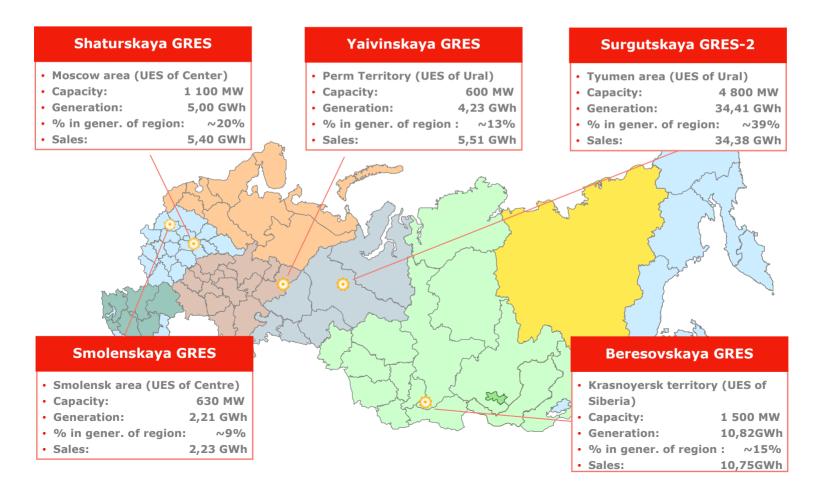
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Overview of OGK-4 current assets

 3.9% of total energy capacity of Russia
5.3% of total energy generation of Russia



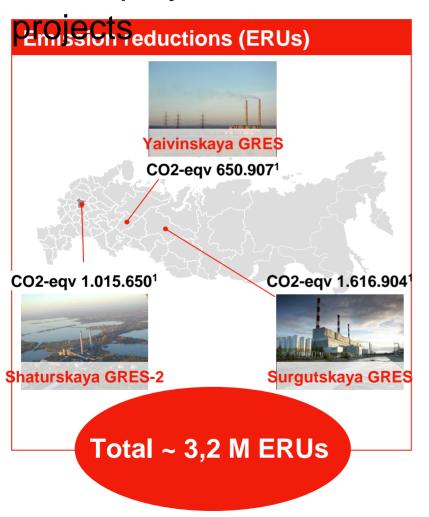


Overview JI Projects at OGK-4

	Shaturskaya GRES	Surgutskaya GRES-	2Yaivinskaya GRES
Combined-Cycle unit (MW)	400 MW	Two 400 MW each	400 MW
Commissioning (=start generating ERUs)	3 rd quarter 2010	2 nd quarter 2011	3 rd quarter 2011
Estimated total amount of ERUs until 2012	CO2-eqv 1.015.650 ¹	CO2-eqv 1.616.904 ¹	CO2-eqv 650.907 ¹



CCGT projects at OGK-4 are eligible to be Kyoto



Executive summary

- The installation of modern Combined-Cycle Gas Turbines at OGK-4 assets can be registered as JI-projects.
 CCGTs ar not "business-as-usual" for RF and it is the fact that CCGTs are much more efficient and thus CO2saving in comparison with Russian baseline scenario
- ERUs can be generated starting from the commissioning date of the project till the end of 2012
- The project type: increasing of the efficiency of energy generation



Current status of construction

CCGT-400 Shaturskaya GRES



Preparation for start-up and commissionin g works

2xCCGT-400 Surgutskaya GRES-2



Delivery of the equipment to the construction site; Installation works

CCGT-400 Yaivinskaya GRES

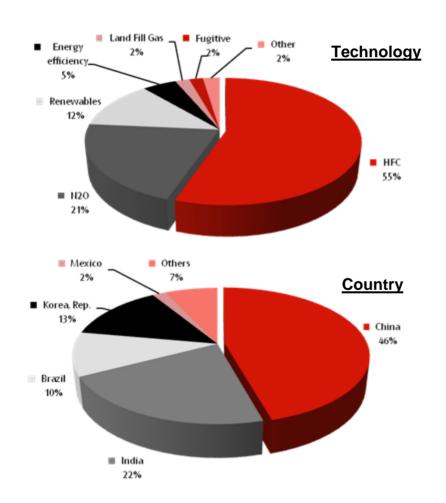


Foundation works completed; Start of installation of metal structures framework





Issued CERs/ERUs by technology and country

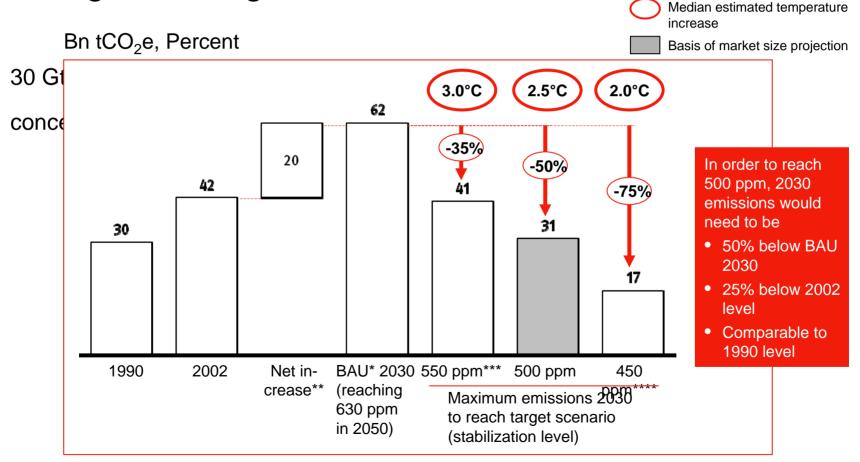


Technology	Number of projects that issued
Renewables	337
Energy Efficiency	73
Land Fill Gas	39
HFC	17
N2O	14
Fugitive	7
Other	72
Total	559

Source: Point Carbon, 23.09.2009

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Core beliefs – Scientific consensus on climate change challenge



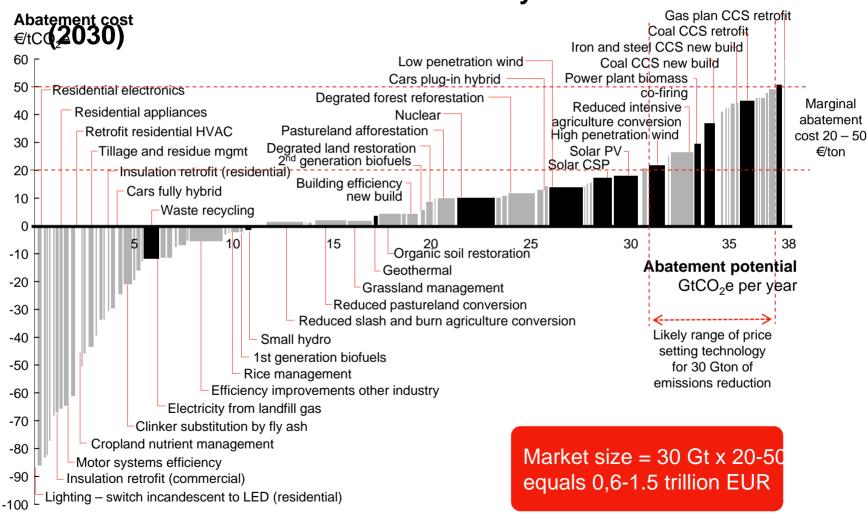
^{*} Business as usual *** E.ON scenario "Climate concerns"

Source: Stern Report, McKinsey analysis

^{**} After BAU-decarbonization **** E.ON scenario "Green World"

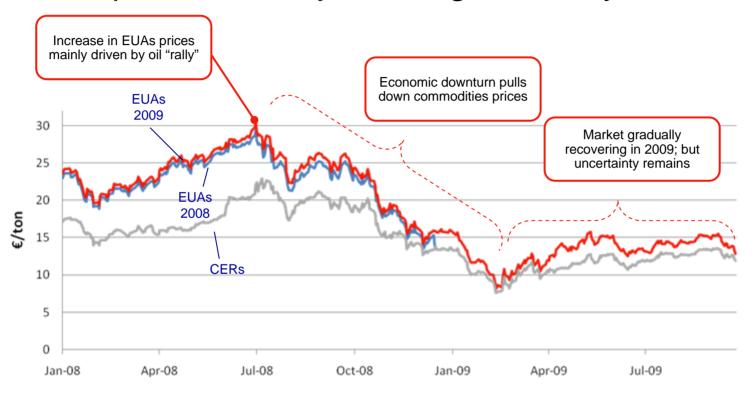


Global GHG abatement cost curve beyond business as usual





Price exposure is subject to high volatility



- CERs traded at discount vs. EUAs (very likely to be the same in the future)
- Bankability options prevent price collapse despite economic downturn and revised emissions forecast
- More opportunities and rewarding options available upstream (primary contracts and project development)