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## Press-release

8 July 2015

### June car market decrease is 29,7 %

- Sales of new passenger cars and LCVs in Russia decreased by **29,7 %** in **June 2015**
- Nine bestselling models are locally produced

In **June 2015**, sales of new cars and light commercial vehicles in Russia decreased by **29,7 %** compared to **June 2014** or by **59 237** sold units, and amounted to **140 161** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

This year in January—June **782 094** cars were sold.

**Joerg Schreiber**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“No reason to relax whatsoever, but it's worth noticing that the pace of year-on-year volume drain in June is less dramatic than in the preceding months since February. Matters could be much worse, if not for two policy-driven factors supporting the market in the right direction: 1) the (ongoing) reduction in base interest rates, as the door opener for a successful reanimation of credit-financed demand, and 2) the continuing (and recently increased) government support to buyers of new cars, by ways of subsidizing interest rates or the renewal of older and very old cars.

Having said this, market sentiment for the remaining 6 months of the year remains muted. Based on a recent member poll, the AEB updates its full-year forecast for 2015 to 1.55 million passenger cars and light commercial vehicles, equivalent to a 36% reduction from 2014 actual result of 2.49 million”.

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#### Attachments:

1. New car/LCV sales in Russia by brands for June 2015/2014 and January—June 2015/2014
2. New car/LCV sales in Russia by groups for June 2015/2014 and January—June 2015/2014
3. 25 best sold models of cars in Russia for June 2015/2014 and January—June 2015/2014

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## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JUNE 2015/2014 AND JANUARY–JUNE 2015/2014

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

BRAND	June			January-June		
	2015	2014	YoY	2015	2014	YoY
Lada	26,416	30,114	-12%	140,686	192,808	-27%
KIA	13,928	17,023	-18%	76,215	93,973	-19%
Hyundai*	12,289	16,754	-27%	79,444	89,574	-11%
Renault*	9,986	16,479	-39%	57,116	96,421	-41%
Nissan*	8,916	12,007	-26%	50,552	82,348	-39%
Toyota*	8,495	13,139	-35%	47,072	76,488	-38%
VW	6,769	10,850	-38%	36,588	67,353	-46%
GAZ LCV*	6,115	6,182	-1%	23,426	31,781	-26%
Chevrolet	4,712	7,891	-40%	22,683	65,292	-65%
Škoda	4,405	7,857	-44%	28,043	42,047	-33%
UAZ*	3,907	3,460	13%	19,207	19,558	-2%
Mercedes-Benz	3,816	4,630	-18%	22,982	23,762	-3%
Datsun	3,244	-	-	18,458	-	-
Ford*	3,023	4,520	-33%	13,650	31,318	-56%
Mitsubishi	2,748	5,503	-50%	19,359	38,456	-50%
BMW	2,151	3,247	-34%	14,510	19,557	-26%
Audi	2,007	3,000	-33%	12,155	17,966	-32%
Mazda	1,987	4,173	-52%	12,539	23,801	-47%
Daewoo	1,735	3,131	-45%	10,357	24,019	-57%
Lexus	1,608	1,576	2%	9,455	8,729	8%
Opel	1,583	4,489	-65%	9,054	33,514	-73%
Land Rover	877	1,894	-54%	5,736	10,370	-45%
Lifan	837	1,717	-51%	4,633	10,150	-54%
Volvo	795	1,730	-54%	3,395	8,040	-58%
Geely	704	1,312	-46%	3,823	9,320	-59%
Honda	702	1,105	-36%	2,288	11,146	-79%
Mercedes-Benz Vans*	631	680	-7%	3,161	3,251	-3%
Peugeot*	584	1,653	-65%	2,824	12,168	-77%
Suzuki	538	1,417	-62%	2,680	9,902	-73%
Porsche	479	523	-8%	2,569	2,172	18%
Citroën*	479	1,420	-66%	2,829	11,035	-74%
SsangYong	476	1,875	-75%	3,090	11,423	-73%

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Chery	449	1,193	-62%	2,492	9,152	-73%
Subaru	445	1,254	-65%	3,542	8,200	-57%
Infiniti	420	668	-37%	2,979	4,369	-32%
FIAT*	374	653	-43%	1,882	3,700	-49%
Great Wall	319	1,195	-73%	2,355	8,096	-71%
VW vans*	310	1,016	-69%	3,045	6,602	-54%
Jeep	147	685	-79%	1,218	3,887	-69%
Cadillac	130	110	18%	464	707	-34%
MINI	120	160	-25%	687	809	-15%
DFM	98	-	-	408	-	-
Jaguar	84	142	-41%	417	846	-51%
Isuzu*	55	47	17%	299	179	67%
Acura	52	87	-40%	334	345	-3%
Changan	51	80	-36%	222	451	-51%
smart	50	31	61%	250	156	60%
Brilliance	42	31	35%	457	182	151%
BAW*	31	75	-59%	139	648	-79%
Haima	27	85	-68%	115	330	-65%
JAC	10	56	-82%	113	131	-14%
Chrysler	3	14	-79%	24	77	-69%
Foton*	2	1	100%	13	11	18%
Alfa Romeo	0	5	-	13	29	-55%
SEAT <sup>2</sup>	-	160	-	47	909	-95%
FAW	-	260	-	-	1,681	-
ZAZ	-	6	-	-	386	-
Luxgen	-	12	-	-	75	-
TagAZ*	-	19	-	-	91	-
Dodge	-	1	-	-	24	-
BYD	-	1	-	-	5	-
Bogdan	-	0	-	-	92	-
Izh	-	0	-	-	19	-
<b>Total</b>	<b>140,161</b>	<b>199,398</b>	<b>-29.7%</b>	<b>782,094</b>	<b>1,229,931</b>	<b>-36.4%</b>

1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

2. SEAT sales were stopped in April 2015

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Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

Brand / Group	June						January-June					
	% Share			Volume			% Share			Volume		
	2015	2014	YOY	2015	2014	YoY	2015	2014	YOY	2015	2014	YoY
AVTOVAZ-RENAULT-NISSAN	34.9	29.7	5.2	48,982	59,268	-17.4%	34.5	30.6	3.9	269,791	375,946	-28.2%
AVTOVAZ	18.8	15.1	3.7	26,416	30,114	-12.3%	18.0	15.7	2.3	140,686	192,808	-27.0%
RENAULT	7.1	8.3	(1.2)	9,986	16,479	-39.4%	7.3	7.8	(0.5)	57,116	96,421	-40.8%
NISSAN	6.4	6.0	0.4	8,916	12,007	-25.7%	6.5	6.7	(0.2)	50,552	82,348	-38.6%
INFINITI	0.3	0.3	0.0	420	668	-37.1%	0.4	0.4	0.0	2,979	4,369	-31.8%
Datsun	2.3	-	-	3,244	-	-	2.4	-	-	18,458	-	-
KIA	9.9	8.5	1.4	13,928	17,023	-18.2%	9.7	7.6	2.1	76,215	93,973	-18.9%
VW Group	9.6	11.5	(1.9)	13,491	22,883	-41.0%	10.2	11.0	(0.8)	79,878	134,877	-40.8%
VOLKSWAGEN	4.8	5.4	(0.6)	6,769	10,850	-37.6%	4.7	5.5	(0.8)	36,588	67,353	-45.7%
VOLKSWAGEN vans	0.2	0.5	(0.3)	310	1,016	-69.5%	0.4	0.5	(0.1)	3,045	6,602	-53.9%
AUDI	1.4	1.5	(0.1)	2,007	3,000	-33.1%	1.6	1.5	0.1	12,155	17,966	-32.3%
SEAT	-	0.1	-	-	160	-	0.0	0.1	(0.1)	47	909	-94.8%
ŠKODA	3.1	3.9	(0.8)	4,405	7,857	-43.9%	3.6	3.4	0.2	28,043	42,047	-33.3%
HYUNDAI	8.8	8.4	0.4	12,289	16,754	-26.7%	10.2	7.3	2.9	79,444	89,574	-11.3%
TOYOTA Group	7.2	7.4	(0.2)	10,103	14,715	-31.3%	7.2	6.9	0.3	56,527	85,217	-33.7%
TOYOTA	6.1	6.6	(0.5)	8,495	13,139	-35.3%	6.0	6.2	(0.2)	47,072	76,488	-38.5%
LEXUS	1.1	0.8	0.3	1,608	1,576	2.0%	1.2	0.7	0.5	9,455	8,729	8.3%
GM Group	4.6	6.3	(1.7)	6,425	12,490	-48.6%	4.1	8.1	(4.0)	32,201	99,513	-67.6%
OPEL	1.1	2.3	(1.2)	1,583	4,489	-64.7%	1.2	2.7	(1.5)	9,054	33,514	-73.0%
CHEVROLET	3.4	4.0	(0.6)	4,712	7,891	-40.3%	2.9	5.3	(2.4)	22,683	65,292	-65.3%
CADILLAC	0.1	0.1	0.0	130	110	18.2%	0.1	0.1	0.0	464	707	-34.4%
GAZ LCV	4.4	3.1	1.3	6,115	6,182	-1.1%	3.0	2.6	0.4	23,426	31,781	-26.3%
MERCEDES-BENZ	3.2	2.7	0.5	4,497	5,341	-15.8%	3.4	2.2	1.2	26,393	27,169	-2.9%
MERCEDES-BENZ	2.7	2.3	0.4	3,816	4,630	-17.6%	2.9	1.9	1.0	22,982	23,762	-3.3%
MERCEDES-BENZ vans	0.5	0.3	0.2	631	680	-7.2%	0.4	0.3	0.1	3,161	3,251	-2.8%
smart	0.0	0.0	0.0	50	31	61.3%	0.0	0.0	0.0	250	156	60.3%
UAZ	2.8	1.7	1.1	3,907	3,460	12.9%	2.5	1.6	0.9	19,207	19,558	-1.8%
FORD	2.2	2.3	(0.1)	3,023	4,520	-33.1%	1.7	2.5	(0.8)	13,650	31,318	-56.4%
MITSUBISHI	2.0	2.8	(0.8)	2,748	5,503	-50.1%	2.5	3.1	(0.6)	19,359	38,456	-49.7%
BMW Group	1.6	1.7	(0.1)	2,271	3,407	-33.3%	1.9	1.7	0.2	15,197	20,366	-25.4%
BMW	1.5	1.6	(0.1)	2,151	3,247	-33.8%	1.9	1.6	0.3	14,510	19,557	-25.8%
MINI	0.1	0.1	0.0	120	160	-25.0%	0.1	0.1	0.0	687	809	-15.1%
MAZDA	1.4	2.1	(0.7)	1,987	4,173	-52.4%	1.6	1.9	(0.3)	12,539	23,801	-47.3%
DAEWOO	1.2	1.6	(0.3)	1,735	3,131	-45%	1.3	2.0	(0.7)	10,357	24,019	-57%
PSA PEUGEOT CITROËN	0.8	1.5	(0.7)	1,063	3,073	-65.4%	0.7	1.9	(1.2)	5,653	23,203	-75.6%
PEUGEOT	0.4	0.8	(0.4)	584	1,653	-64.7%	0.4	1.0	(0.6)	2,824	12,168	-76.8%

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CITROËN	0.3	0.7	(0.4)	479	1,420	-66.3%	0.4	0.9	(0.5)	2,829	11,035	-74.4%
JAGUAR LAND ROVER	0.7	1.0	(0.3)	961	2,036	-52.8%	0.8	0.9	(0.1)	6,153	11,216	-45.1%
LAND ROVER	0.6	0.9	(0.3)	877	1,894	-53.7%	0.7	0.8	(0.1)	5,736	10,370	-44.7%
JAGUAR	0.1	0.1	0.0	84	142	-40.8%	0.1	0.1	0.0	417	846	-50.7%
LIFAN	0.6	0.9	(0.3)	837	1,717	-51.3%	0.6	0.8	(0.2)	4,633	10,150	-54.4%
VOLVO	0.6	0.9	(0.3)	795	1,730	-54.0%	0.4	0.7	(0.3)	3,395	8,040	-57.8%
HONDA Group	0.5	0.6	(0.1)	754	1,192	-36.7%	0.3	0.9	(0.6)	2,622	11,491	-77.2%
HONDA	0.5	0.6	(0.1)	702	1,105	-36.5%	0.3	0.9	(0.6)	2,288	11,146	-79.5%
ACURA	0.0	0.0	0.0	52	87	-40.2%	0.0	0.0	0.0	334	345	-3.2%
GEELY	0.5	0.7	(0.2)	704	1,312	-46.3%	0.5	0.8	(0.3)	3,823	9,320	-59.0%
SUZUKI	0.4	0.7	(0.3)	538	1,417	-62.0%	0.3	0.8	(0.5)	2,680	9,902	-72.9%
CHRYSLER Group	0.4	0.7	(0.3)	524	1,358	-61.4%	0.4	0.6	(0.2)	3,137	7,717	-59.3%
FIAT	0.3	0.3	0.0	374	653	-42.7%	0.2	0.3	(0.1)	1,882	3,700	-49.1%
CHRYSLER	0.0	0.0	0.0	3	14	-78.6%	0.0	0.0	0.0	24	77	-68.8%
JEEP	0.1	0.3	(0.2)	147	685	-78.5%	0.2	0.3	(0.1)	1,218	3,887	-68.7%
DODGE	-	0.0	-	-	1	-	-	0.0	-	-	24	-
ALFA ROMEO	0.0	0.0	0.0	0	5	-	0.0	0.0	0.0	13	29	-55.2%
PORSCHE	0.3	0.3	0.0	479	523	-8.4%	0.3	0.2	0.1	2,569	2,172	18.3%
SSANGYONG	0.3	0.9	(0.6)	476	1,875	-74.6%	0.4	0.9	(0.5)	3,090	11,423	-72.9%
CHERY	0.3	0.6	(0.3)	449	1,193	-62.4%	0.3	0.7	(0.4)	2,492	9,152	-72.8%
SUBARU	0.3	0.6	(0.3)	445	1,254	-64.5%	0.5	0.7	(0.2)	3,542	8,200	-56.8%
GREAT WALL	0.2	0.6	(0.4)	319	1,195	-73.3%	0.3	0.7	(0.4)	2,355	8,096	-70.9%
DFM	0.1	-	-	98	-	-	0.1	-	-	408	-	-
ISUZU	0.0	0.0	0.0	55	47	17.0%	0.0	0.0	0.0	299	179	67.0%
CHANGAN	0.0	0.0	0.0	51	80	-36.3%	0.0	0.0	0.0	222	451	-50.8%
BRILLIANCE	0.0	0.0	0.0	42	31	35.5%	0.1	0.0	0.1	457	182	151.1%
BAW	0.0	0.0	0.0	31	75	-58.7%	0.0	0.1	(0.1)	139	648	-78.5%
HAIMA	0.0	0.0	0.0	27	85	-68.2%	0.0	0.0	0.0	115	330	-65.2%
JAC	0.0	0.0	0.0	10	56	-82.1%	0.0	0.0	0.0	113	131	-13.7%
FOTON	0.0	0.0	0.0	2	1	100.0%	0.0	0.0	0.0	13	11	18.2%
LUXGEN	-	0.0	-	-	12	-	-	0.0	-	-	75	-
TAGAZ	-	0.0	-	-	19	-	-	0.0	-	-	91	-
FAW	-	0.1	-	-	260	-	-	0.1	-	-	1,681	-
ZAZ	-	0.0	-	-	6	-	-	0.0	-	-	386	-
BYD	-	0.0	-	-	1	-	-	0.0	-	-	5	-
IZH	-	0.0	-	-	0	-	-	0.0	-	-	19	-
BOGDAN	-	-	-	-	0	-	-	0.0	-	-	92	-
<b>Total</b>	<b>100.0</b>	<b>100.0</b>		<b>140,161</b>	<b>199,398</b>	<b>-29.7%</b>	<b>100.0</b>	<b>100.0</b>		<b>782,094</b>	<b>1,229,931</b>	<b>-36.4%</b>

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	3.2	2.7	0.5	4,438	5,382	-17.5%	2.9	2.5	0.4	22,596	31,160	-27.5%
ISUZU	0.0	0.0	0.0	55	47	17.0%	0.0	0.0	0.0	299	179	67.0%
SSANGYONG	0.3	0.9	(0.6)	476	1,875	-74.6%	0.4	0.9	(0.5)	3,090	11,423	-72.9%
UAZ	2.8	1.7	1.1	3,907	3,460	12.9%	2.5	1.6	0.9	19,207	19,558	-1.8%

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## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JUNE 2015/2014 AND JANUARY–JUNE 2015/2014

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

№	MODEL	BRAND	June		
			2015	2014	YoY
1	Granta	Lada	14,031	12,958	1,073
2	Solaris	Hyundai	9,247	10,565	(1,318)
3	New Rio	KIA	8,988	8,696	292
4	Polo	VW	4,478	5,378	(900)
5	Largus	Lada	4,203	6,981	(2,778)
6	Logan	Renault	3,871	5,233	(1,362)
7	Duster	Renault	3,445	6,079	(2,634)
8	4x4	Lada	3,023	2,459	564
9	Camry	Toyota	3,016	3,199	(183)
10	RAV 4	Toyota	2,993	2,921	72
11	Almera	Nissan	2,628	3,733	(1,105)
12	Kalina	Lada	2,572	3,872	(1,300)
13	X-Trail	Nissan	2,425	1,180	1,245
14	Sandero	Renault	2,284	2,785	(501)
15	Niva	Chevrolet	2,114	2,660	(546)
16	on-DO	Datsun	2,010	-	-
17	Octavia A7	Skoda	1,996	3,078	(1,082)
18	New Cee'd	KIA	1,969	2,810	(841)
19	Priora	Lada	1,958	2,985	(1,027)
20	Rapid	Skoda	1,862	2,341	(479)
21	Patriot	UAZ	1,617	1,387	230
22	Sportage	KIA	1,511	2,098	(587)
23	CX-5	Mazda	1,504	2,063	(559)
24	Outlander	Mitsubishi	1,450	1,555	(105)
25	ix35	Hyundai	1,382	3,177	(1,795)

№	MODEL	BRAND	January-June		
			2015	2014	YoY
1	Granta	Lada	63,573	71,475	(7,902)
2	Solaris	Hyundai	53,702	55,574	(1,872)
3	New Rio	KIA	42,688	47,180	(4,492)
4	Kalina	Lada	20,881	35,466	(14,585)
5	Polo	VW	20,621	32,137	(11,516)
6	Logan	Renault	20,364	24,705	(4,341)
7	Duster	Renault	20,305	41,067	(20,762)
8	4x4	Lada	19,724	18,676	1,048
9	Largus	Lada	19,656	34,920	(15,264)
10	Camry	Toyota	15,280	16,187	(907)
11	RAV 4	Toyota	14,352	18,879	(4,527)
12	Almera	Nissan	14,319	25,139	(10,820)
13	on-DO	Datsun	13,949	-	-
14	Niva	Chevrolet	13,761	20,852	(7,091)
15	Sandero	Renault	13,468	19,099	(5,631)
16	Priora	Lada	13,421	24,853	(11,432)
17	Rapid	Skoda	12,185	4,270	7,915
18	ix35	Hyundai	11,469	18,087	(6,618)
19	Octavia A7	Skoda	10,999	19,416	(8,417)
20	X-Trail	Nissan	10,506	11,611	(1,105)
21	Sportage	KIA	9,834	14,445	(4,611)
22	New Cee'd	KIA	9,715	13,236	(3,521)
23	Patriot	UAZ	8,329	7,771	558
24	CX-5	Mazda	7,880	11,450	(3,570)
25	Genra	Daewoo	6,688	11,654	(4,966)

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