

Course	Provider	Oct-2011	Nov-2011	Dec-2011	Jan-2012	Feb-2012	Mar-2012	Apr-2012	May-2012	Jun-2012	Price*	Price**
Management & Strategy												
Procurement and Inventory Management in the Supply Chain	PwC		16-17								28 500	32 000
HR budgeting	PwC			2							16 200	18 000
Strategic Management	PwC					1-2					28 500	32 000
Professional Interview-the instrument of successful recruitment	HILL International					28-29					18 900	21 000
Project Management	Ernst&Young					14-16					34 000	37 600
Risk Management	PwC							25-26			28 500	32 000
Managing Virtual Teams	LUXOFT								17-18		10 600	11 780
Planning and Budgeting I: Budgeting Technology	Ernst&Young								23-24		26 600	29 600
Creativity and decision-making techniques in strategic management (with Bertram Lohmuler)	ITEC									18-19	49 000	55 000
Marketing & Sales												
Clients service standards	EXECT	27-28									16 200	18 000
Sales Efficiency	CBSD				25-26						24 000	27 000
7 Principles of client orientation	EXECT					6-7					16 200	18 000
Effective work with client complaints	EXECT							10-11			16 200	18 000
Phone sales techniques	Raytheon Professional Services									14	9 000	10 000
Finance & Accounting												
Finance for Non-Financial Managers	Ernst&Young					9-10					26 600	29 600
Financial Picture of Business for top-managers	Ernst&Young							4-5			29 600	33 600
Financial Analysis I: Financial Analysis Tools and Their Application Patterns	Ernst&Young									6-7	26 600	29 600
Effective Communication												
A TASTE OF RUSSIA: A cross cultural seminar for new expats (in English)	ELAN Languages	10									14 000	16 000
"REPUTATION STEEPLECHASE": A Master-class in Reputation and Crisis Communication Management	Reichlin & Partners	21									14 400	16 000
Media Training	Grayling		3								16 500	18 200
Effective business communication	CBSD			8-9							18 000	20 000
Personal Effectiveness												
Business Writing in Russian	CBSD	13-14									16 200	18 000
Strategic Negotiations: influencing decision making	ITEC		10-11								18 000	20 000
Presentation Skills	CBSD		24-25								16 200	18 000
Time & Stress Management	ITEC					16-17					18 000	20 000
Effective business reporting techniques in English	ELAN Languages						23				14 000	16 000
Business Writing in English with native speaker	ITEC						28-30				12 000	13 400
Situational Leadership® II (SLII®)	CBSD							17-18			18 000	20 000
Special Professional Training												
Training and Development	CBSD								29-31		26 500	30 000

Calendar of the AEB Open Training Programs for 2011-2012

To participate in a training program, visit the AEB Training website at www.aeb-training.ru, find the program you need and register online.

*) Price per participant for AEB members, RUR (+VAT)
**) Price per participant for non-members, RUR (+VAT)