

## PRESS RELEASE

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10 August 2010

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### **HAYS EXPANDS IT'S SALES & MARKETING DIVISION**

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Hays is pleased to announce the appointment of Alexey Egorochkin as Consultant of Hays Sales & Marketing in Russia. This will allow Hays to once again strengthen its position as one of the leading recruitment teams in Russia.

Alexey's continuing focus has been on media and advertising. He brings along over 5 years' experience in recruitment, having previously worked for Agency Kontakt in the same capacity.

Alex Shteingardt, Managing Director of Hays Russia, comments: "I am delighted to have Alexey on board, who brings his recruiter's talent and wealth of experience to Hays. There are ongoing skill shortages within the market and it is imperative for Hays to ensure that the demands of our clients are met by the qualitative and consultative approach of all our consultants and we are confident that Alexey will be no exception."

For further information about Hays Russia please visit [www.hays.ru](http://www.hays.ru) and [www.haysplc.com](http://www.haysplc.com)

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#### **About Hays**

Hays Russia is part of Hays plc, the leading global specialist recruiting group. It is the expert at recruiting qualified, professional and skilled people worldwide, being the market leader in the UK and Australia and one of the market leaders in Continental Europe. It operates across the private and public sectors, dealing in permanent positions, contract roles and temporary assignments. The Group employs 6,933 staff operating from 345 offices in 28 countries across 17 specialisms.

For the year ended 30 June 2009:

- The Group had revenues of £2.4 billion, net fees of £670.8 million and operating profit of £158 million.
- The Group placed around 50,000 candidates into permanent jobs and around 270,000 people into temporary assignments.
- The temporary placement business represented 56% of net fees and the permanent placement business represented 44% of net fees.

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