



Moscow, 9 November, 2011

PRESS RELEASE

October Shows the Stabilising Trend for the Final Quarter of 2011.

- *Sales of new passenger cars and LCVs in Russia increased by 43% in the first ten months of 2011 and by 27% in October 2011*
- *Among the top ten bestselling models so far, nine are locally produced*

The first ten months of 2011 saw sales of new cars and light commercial vehicles in Russia increase by **43%** compared with the same period in 2010 or by 645,051 more sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Growth for **October 2011** amounted to **27%** or 51,349 units compared with the same period in 2010.

Among the **top ten bestselling models** of passenger cars so far, **nine** are produced in Russia.

David Thomas, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"The 27% increase for the month of October shows the stabilising trend for the final quarter of 2011. The very strong start to 2011 means that our full year forecast increases to 2.55m cars and light commercial vehicles as we do not expect a significant slowdown in the last two months of the year. This will mean that for the full year the total industry volume will increase by more than 30%. Based on a 2.55m market this year our initial forecast for 2012 is 2.8m, growth of 12% compared to 2011 and very close to the highest ever year for the Russian cars and light commercial market in 2008 of 2.9m."

Attachments:

1. New car/LCV sales in Russia by brands in October/10 months 2011
2. New car/LCV sales in Russia by groups in October/10 months 2011
3. 25 best sold models of cars in Russia in October/10 months 2011

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN OCTOBER 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan-Oct 2011	Jan-Oct 2010	%	Oct 2011	Oct 2010	%
LADA	493187	421284	17%	49270	50882	-3%
CHEVROLET	142033	91383	55%	15134	10710	41%
HYUNDAI *	129698	69152	88%	15537	7682	102%
KIA	127081	87345	45%	14771	9600	54%
RENAULT*	125327	75158	67%	13607	10112	35%
NISSAN*	107723	60142	79%	13671	9101	50%
TOYOTA*	94849	62707	51%	9149	7352	24%
FORD*	93676	69885	34%	11390	8841	29%
VW	91010	45516	100%	12100	6503	86%
DAEWOO	79479	61237	30%	7856	6673	18%
GAZ*	73183	59276	23%	8597	8758	-2%
MITSUBISHI	58841	34913	69%	7310	5633	30%
SKODA	57173	38022	50%	7052	3749	88%
OPEL	54748	29899	83%	6205	5046	23%
UAZ*	44449	37034	20%	5591	5102	10%
PEUGEOT*	36603	28551	28%	3782	3332	14%
MAZDA	31930	18559	72%	3786	2651	43%
SUZUKI	29650	22733	30%	3264	2928	11%
FIAT*	23940	16932	41%	1937	1827	6%
MERCEDES-BENZ	23930	15311	56%	2705	2010	35%
BMW	22423	16668	35%	2750	1800	53%
CITROEN*	22267	13567	64%	2389	1883	27%
AUDI	19678	15596	26%	1875	1410	33%
SSANGYONG	17243	9964	73%	2274	1337	70%
CHANCE**	16737	14567	15%	1585	1646	-4%
HONDA	15735	15199	4%	1460	1318	11%
LIFAN**	14480	5901	145%	1587	921	72%
VOLVO	14242	7861	81%	1935	987	96%
VORTEX ****	11385	7185	58%	1164	2073	-44%
LEXUS	11381	8646	32%	1042	1083	-4%
SUBARU	10163	7233	41%	967	710	36%
LAND ROVER	10159	7711	32%	1087	856	27%
VW VANS*	9704	5108	90%	1140	875	30%
BOGDAN*****	7069	6766	4%	1080	722	50%
CHERY	5359	8055	-33%	1004	838	20%
INFINITI	5296	3515	51%	781	537	45%
GREAT WALL	5172	2747	88%	801	461	74%
IZH	4350	86	4958%	528	68	676%
GEELY	3992	1459	174%	703	216	225%
HAIMA	2664	0	-	193	0	-
CADILLAC	2182	1078	102%	227	209	9%
MERCEDES-BENZ VANS	1979	1578	25%	249	221	13%
PORSCHE	1894	1283	48%	320	140	129%
MINI	1635	786	108%	175	81	116%
JEEP	1488	477	212%	266	131	103%
BYD*****	1485	77	1829%	306	0	-
TAGAZ	1323	7160	-82%	114	226	-50%
SEAT	1037	816	27%	0	153	-
JAGUAR	887	696	27%	126	45	180%
ISUZU	368	271	36%	15	24	-38%
DODGE	145	203	-29%	3	40	-93%
CHRYSLER	72	155	-54%	5	13	-62%
TOTAL	2162504	1517453	43%	240865	189516	27%

*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for some brands. LCV \leq 3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**CHANCE = cars produced at "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant, Ukraine), from July 2009 distributed in Russia by QUEENGROUP.

***LIFAN distributor in Russia changed in 2010.

****VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****BOGDAN = cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110,2111,2310;exported to Russia from April 2010

*****TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

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*****BYD F3 = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ

*****Sales of the following brands stopped in 2010: Alfa Romeo, Hummer, SAAB

*****From January 2011 data on IVECO is not submitted

*****HAIMA = card produced at the plant of the automotive company Derways in Cherkessk (Karachay-Cherkess Republic from the very end of 2010 and distributed in Russia by Derways

*****From January 2010 the sales of LADA 2014 of IzhAuto are included into LADA's data.

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN OCTOBER 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan-Oct 2011	Jan-Oct 2010	%	Oct 2011	Oct 2010	%
AVTOVAZ - RENAULT - NISSAN*****	731533	560099	31%	77329	70632	9%
AVTOVAZ	493187	421284	17%	49270	50882	-3%
RENAULT	125327	75158	67%	13607	10112	35%
NISSAN	107723	60142	79%	13671	9101	50%
INFINITI	5296	3515	51%	781	537	45%
GM Group	198963	122360	63%	21566	15965	35%
OPEL	54748	29899	83%	6205	5046	23%
CHEVROLET	142033	91383	55%	15134	10710	41%
CADILLAC	2182	1078	102%	227	209	9%
VW Group	178602	105058	70%	22167	12690	75%
VOLKSWAGEN cars	91010	45516	100%	12100	6503	86%
VOLKSWAGEN vans	9704	5108	90%	1140	875	30%
AUDI	19678	15596	26%	1875	1410	33%
SEAT**	1037	816	27%	0	153	-
SKODA	57173	38022	50%	7052	3749	88%
HYUNDAI	129698	69152	88%	15537	7682	102%
KIA	127081	87345	45%	14771	9600	54%
TOYOTA Group	106230	71353	49%	10191	8435	21%
TOYOTA	94849	62707	51%	9149	7352	24%
LEXUS	11381	8646	32%	1042	1083	-4%
FORD	93676	69885	34%	11390	8841	29%
DAEWOO	79479	61237	30%	7856	6673	18%
GAZ Group	73183	59276	23%	8597	8758	-2%
GAZ PC	7	3961	-100%	0	1031	-
GAZ LCV	73176	55315	32%	8597	7727	11%
PSA PEUGEOT CITROEN	58870	42118	40%	6171	5215	18%
PEUGEOT	36603	28551	28%	3782	3332	14%
CITROEN	22267	13567	64%	2389	1883	27%
MITSUBISHI	58841	34913	69%	7310	5633	30%
UAZ	44449	37034	20%	5591	5102	10%
MAZDA	31930	18559	72%	3786	2651	43%
SUZUKI	29650	22733	30%	3264	2928	11%
MERCEDES-BENZ	25909	16889	53%	2954	2231	32%
MERCEDES-BENZ cars	23930	15311	56%	2705	2010	35%
MERCEDES-BENZ vans	1979	1578	25%	249	221	13%
BMW Group	24058	17454	38%	2925	1881	56%
BMW	22423	16668	35%	2750	1800	53%
MINI	1635	786	108%	175	81	116%
FIAT	23940	16932	41%	1937	1827	6%
SSANGYONG	17243	9964	73%	2274	1337	70%
CHANCE***	16737	14567	15%	1585	1646	-4%
HONDA	15735	15199	4%	1460	1318	11%
LIFAN****	14480	5901	145%	1587	921	72%
VOLVO	14242	7861	81%	1935	987	96%
VORTEX***	11385	7185	58%	1164	2073	-44%
JAGUAR LAND ROVER	11046	8407	31%	1213	901	35%
LAND ROVER	10159	7711	32%	1087	856	27%
JAGUAR	887	696	27%	126	45	180%
SUBARU	10163	7233	41%	967	710	36%
BOGDAN***	7069	6766	4%	1080	722	50%
CHERY	5359	8055	-33%	1004	838	20%
GREAT WALL	5172	2747	88%	801	461	74%
IZH	4350	86	4958%	528	68	676%
GEELY	3992	1459	174%	703	216	225%

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HAIMA	2664	0	-	193	0	-
PORSCHE	1894	1283	48%	320	140	129%
CHRYSLER Group	1705	835	104%	274	184	49%
JEEP	1488	477	212%	266	131	103%
DODGE	145	203	-29%	3	40	-93%
CHRYSLER	72	155	-54%	5	13	-62%
BYD	1485	77	1829%	306	0	-
TAGAZ***	1323	7160	-82%	114	226	-50%
ISUZU	368	271	36%	15	24	-38%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	86000	64201	34%	9817	8290	18%
FIAT	23940	16932	41%	1937	1827	6%
ISUZU	368	271	36%	15	24	-38%
SSANGYONG	17243	9964	73%	2274	1337	70%
UAZ	44449	37034	20%	5591	5102	10%

*LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV_{≤3.5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

***BOGDAN/CHANCE/HAIMA/TAGAZ/VORTEX: see explanation to the previous table.

****LIFAN distributor in Russia changed in 2010.

*****From September 2010 the sales of AVTOVAZ and RENAULT-NISSAN in Russia are shown as one group

*****Sales of the following brands stopped in 2010: Alfa Romeo, Hummer, SAAB.

*****From January 2010 the sales of LADA 2104 of IchAuto are included into LADA's data.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN OCTOBER 2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-Oct 2011	Jan-Oct 2010	%	Oct 2011	Oct 2010	%
1	Kalina	LADA	121400	85258	42%	11615	11698	-1%
2	Priora	LADA	119522	101579	18%	11563	11963	-3%
3	2104/2105/2107	LADA	101548	113049	-10%	5739	13642	-58%
4	Samara	LADA	99604	86475	15%	13948	9381	49%
5	Solaris	HYUNDAI	76649	0	-	10271	0	-
6	Logan	RENAULT	68359	50226	36%	6525	6032	8%
7	Focus	FORD	65246	52334	25%	8541	6832	25%
8	4x4	LADA	51110	34603	48%	6405	4198	53%
9	Nexia	DAEWOO	46570	35908	30%	4666	4029	16%
10	Niva	CHEVROLET	42072	27172	55%	5642	3231	75%
11	Polo	VW	40191	4580	778%	5180	2056	152%
12	Astra (incl. Astra Cabrio)	OPEL	38928	21847	78%	4343	4158	4%
13	Rio	KIA	38353	24832	54%	5735	2686	114%
14	Sandero	RENAULT	35159	13638	158%	4493	2912	54%
15	Lacetti	CHEVROLET	34635	25408	36%	3332	2785	20%
16	Matiz	DAEWOO	32909	25329	30%	3190	2644	21%
17	Octavia A5	SKODA	32000	13936	130%	4202	1464	187%
18	Cruze	CHEVROLET	30683	14546	111%	3431	1984	73%
19	Qashqai	NISSAN	27085	15999	69%	3795	3016	26%
20	Aveo	CHEVROLET	24519	18355	34%	1122	2099	-47%
21	Cee'd	KIA	24378	22032	11%	2683	2499	7%
22	Corolla	TOYOTA	21891	12551	74%	2078	1508	38%
23	RAV 4	TOYOTA	20916	13143	59%	2397	1253	91%
24	Sportage	KIA	19955	16847	18%	2660	1810	47%
25	New Cerato	KIA	18143	9393	93%	565	1054	-46%

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