



Press-release

08 November 2018

SALES OF NEW CONSTRUCTION EQUIPMENT FOR III Q 2018 IN RUSSIA INCREASED BY 24%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

"In general, according to the results of three quarters of 2018, the situation in the market of road-building and special machinery can be characterized as moderately positive.

We wish we could see a more dynamic recovery of the market to the level we had 5 years ago. However, the results of the year show that it obviously will not happen, despite the three quarters solid growth by more than 30%. The recovery takes place under the significant pressure of external factors, including currency fluctuations and inappropriate increase of recycling fee burden on the capital-intensive machines that has already been raised in June. Therefore, taking into account all the negative aspects, the current dynamics is satisfactory".

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Attachments:

1. Sales of new construction equipment for IIIQ 2018/2017 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR III Q 2018/2017 IN RUSSIA

Cumulative retail sales data (in units) of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, РМ-Терекс, Четра, Эксмаш*, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta*, Hidromek**, Hitachi, Hyundai, JCB, Komatsu, Liebherr, Volvo.

* Эксмаш, Dressta - data starting from 2017

**Hidromek - data starting from 2018

Backhoe-Loaders		
3 Q 2018	3 Q 2017	%
618	506	22%

1-3 Q 2018	1-3 Q 2017	%
1855	1336	39%

	Backhoe-Loaders			
	2018	2017	2016	YoY 2017/2016
January	106	62	50	24%
February	175	105	56	88%
March	235	156	98	59%
April	261	168	96	75%
May	211	147	80	84%
June	249	192	96	100%
July	208	168	97	73%
August	185	153	69	122%
September	225	185	126	47%
October		161	119	35%
November		224	128	75%
December		290	190	53%
Total	1855	2011	1205	67%

Crawler Excavators		
3 Q 2018	3 Q 2017	%
1015	801	27%

1-3 Q 2018	1-3 Q 2017	%
2752	2053	34%

	Crawler Excavators			
	2018	2017	2016	YoY 2017/2016
January	161	102	112	-9%
February	269	178	157	13%
March	338	250	169	48%
April	302	228	173	32%
May	315	216	116	86%
June	352	278	159	75%
July	344	272	149	83%
August	329	271	173	57%
September	342	258	190	36%
October		264	143	85%
November		261	185	41%
December		337	195	73%
Total	2 752	2915	1921	52%

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Skid Steer Loaders		
3 Q 2018	3 Q 2017	%
273	201	36%

1-3 Q 2018	1-3 Q 2017	%
749	550	36%

	Skid Steer Loaders			
	2018	2017	2016	YoY 2017/2016
January	41	34	31	10%
February	60	52	31	68%
March	109	59	68	-13%
April	104	52	44	18%
May	88	82	69	19%
June	74	70	63	11%
July	104	62	57	9%
August	86	58	47	23%
September	83	81	40	103%
October		106	66	61%
November		89	97	-8%
December		136	144	-6%
Total	749	881	757	16%

Wheel Loaders		
3 Q 2018	3 Q 2017	%
329	239	38%

1-3 Q 2018	1-3 Q 2017	%
821	654	26%

	Wheel Loaders			
	2018	2017	2016	YoY 2017/2016
January	55	51	37	38%
February	81	31	39	-21%
March	84	91	50	82%
April	95	75	64	17%
May	75	81	60	35%
June	102	86	62	39%
July	109	91	64	42%
August	117	65	58	12%
September	103	83	58	43%
October		79	50	58%
November		78	44	77%
December		106	62	71%
Total	821	917	648	42%

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Crawler Tractors		
3 Q 2018	3 Q 2017	%
303	266	14%

1-3 Q 2018	1-3 Q 2017	%
735	567	30%

	Crawler Tractors			
	2018	2017	2016	YoY 2017/2016
January	52	35	23	52%
February	52	31	52	-40%
March	72	60	26	131%
April	72	53	33	61%
May	66	51	39	31%
June	118	71	39	82%
July	89	100	44	127%
August	119	87	55	58%
September	95	79	37	114%
October		52	40	30%
November		81	44	84%
December		81	58	40%
Total	735	781	490	59%

Wheel Excavators		
3 Q 2018	3 Q 2017	%
137	118	16%

1-3 Q 2018	1-3 Q 2017	%
381	306	25%

	Wheel Excavators			
	2018	2017	2016	YoY 2017/2016
January	22	7	10	-30%
February	35	23	16	44%
March	41	40	21	90%
April	54	39	16	144%
May	42	46	25	84%
June	50	33	24	38%
July	54	29	22	32%
August	41	43	16	169%
September	42	46	27	70%
October		32	24	33%
November		36	15	140%
December		38	21	81%
Total	381	412	237	74%

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Motor Graders		
3 Q 2018	3 Q 2017	%
218	195	12%

1-3 Q 2018	1-3 Q 2017	%
512	504	2%

	Motor Graders			
	2018	2017	2016	YoY 2017/2016
January	36	44	22	100%
February	40	39	27	44%
March	59	40	48	-17%
April	51	62	41	51%
May	50	50	41	22%
June	58	74	37	100%
July	67	72	39	85%
August	68	54	31	74%
September	83	69	62	11%
October		70	58	21%
November		64	71	-10%
December		74	75	-1%
Total	512	712	552	29%

Articulated Haulers		
3 Q 2018	3 Q 2017	%
55	41	34%

1-3 Q 2018	1-3 Q 2017	%
149	117	27%

	Articulated Haulers			
	2018	2017	2016	YoY 2017/2016
January	7	2	4	-50%
February	5	12	11	9%
March	15	8	19	-58%
April	22	8	8	0%
May	17	20	2	900%
June	28	26	3	767%
July	15	11	5	120%
August	21	21	5	320%
September	19	9	17	-47%
October		6	19	-68%
November		4	6	-33%
December		25	10	150%
Total	149	152	109	39%

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Rigid Frame Haulers		
3 Q 2018	3 Q 2017	%
68	66	3%

1-3 Q 2018	1-3 Q 2017	%
222	174	28%

	Rigid Frame Haulers			
	2018	2017	2016	YoY 2017/2016
January	20	18	4	350%
February	26	17	3	467%
March	17	9	11	-18%
April	32	11	16	-31%
May	24	32	20	60%
June	35	21	3	600%
July	21	20	4	400%
August	24	19	10	90%
September	23	27	10	170%
October		11	18	-39%
November		25	4	525%
December		37	17	118%
Total	222	247	120	106%

Total:

3 Q 2018	3 Q 2017	%
3016	2433	24%

1-3 Q 2018	1-3 Q 2017	%
8176	6261	31%

When using this data, please always refer to the Association of European Businesses.

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