



Press-release

05 May 2023

New cars sales increased by 70,6% in April 2023.

In **April 2023**, sales of new cars and light commercial vehicles in Russia, as reported by the official manufacturers / distributors, increased by **70,6%** compared to **April 2022** or by 22 464 sold units and amounted to **54 270** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

Note:

Monthly AEB data does not include sales figures from BMW, Mercedes-Benz Rus following BMW Group, Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery, Exeed and Omoda brands in April is not shown in this press-release.

Evolute reports on a quarterly basis.

Quarterly data contains information about all of the above-mentioned automakers.

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Attachments:

1. New car/LCV sales in Russia by brands for April 2023/2022 and January-April 2023/2022
2. New car/LCV sales in Russia by groups for April 2023/2022 and January-April 2023/2022
3. 25 best sold models of cars in Russia for April 2023/2022 and January-April 2023/2022
4. 10 best sold models of LCV cars in Russia for April 2023/2022 and January-April 2023/2022



NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR APRIL 2023/2022 AND JANUARY- APRIL 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

BRAND	April			January - April		
	2023	2022	%	2023	2022	%
Lada	27 635	8 506	225%	91 875	61 218	50%
Haval	7 352	812	805%	23 991	9 123	163%
Geely	6 113	433	1312%	18 786	5 976	214%
GAZ LCV*	4 012	1 892	112%	13 565	11 229	21%
UAZ*	2 357	1 620	45%	7 672	6 835	12%
Changan	2 112	257	722%	5 148	1 534	236%
Kia	1 313	4 604	-71%	5 748	38 262	-85%
Great Wall	949	55	1625%	1 981	186	965%
FAW	743	122	509%	1 500	615	144%
Sollers	521	-	-	1 334	-	-
Hyundai*	270	4 150	-93%	1 008	34 176	-97%
Škoda	235	1 104	-79%	1 051	13 185	-92%
VW*	163	825	-80%	881	13 208	-93%
Ford LCV*	153	781	-80%	672	4 423	-85%
Mazda	96	488	-80%	455	5 882	-92%
Toyota*	47	786	-94%	226	17 711	-99%
Audi	42	248	-83%	177	2 605	-93%
GAC	38	20	90%	89	176	-49%
Genesis	30	156	-81%	92	650	-86%
Peugeot*	29	185	-84%	144	1 457	-90%
Citroën*	25	99	-75%	127	910	-86%
Subaru	16	93	-83%	154	980	-84%
Opel*	5	40	-88%	45	394	-89%
Suzuki	4	133	-97%	57	1 216	-95%
Lexus	3	62	-95%	14	1 738	-99%
VW NFZ*	2	40	-95%	8	998	-99%
Honda	1	18	-94%	10	286	-97%
Fiat*	1	4	-75%	2	102	-98%
Isuzu*	1	89	-99%	23	367	-94%
Iveco*	1	20	-95%	3	107	-97%
Jeep	1	58	-98%	35	377	-91%
Brilliance	-	3	-	-	4	-
Cadillac	-	-	-	-	162	-
Chevrolet	-	-	-	-	266	-
DFM**	-	110	-	158	382	-59%
Foton*	-	2	-	-	6	-
Hino	-	20	-	3	81	-96%
Infiniti	-	62	-	-	651	-

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Jaguar	-	8	-	-	103	-
Land Rover	-	40	-	-	1 020	-
Lifan	-	33	-	-	41	-
Mitsubishi	-	867	-	-	6 614	-
Nissan	-	605	-	-	11 750	-
Porsche	-	50	-	-	1 185	-
Renault*	-	2 231	-	-	24 623	-
Volvo	-	75	-	-	1 594	-
Zotye	-	0	-	-	1	-
Total	54 270	31 806	70,6%	177 034	284 409	-37,8%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands.
LCV<3,5t (with several exceptions reaching highest range of 6t).

** From February 2023 DFM temporary suspends the data submission.



NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR APRIL 2023/2022 AND JANUARY- APRIL 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand / Group	April						January - April					
	% Share			Volume			% Share			Volume		
	2023	2022	YOY	2023	2022	%	2023	2022	YOY	2023	2022	%
LADA	50,9	26,7	24,2	27 635	8 506	224,9%	51,9	21,5	30,4	91 875	61 218	50,1%
GWM Group	15,3	2,7	12,6	8 301	867	857,4%	14,7	3,3	11,4	25 972	9 309	179,0%
HAVAL	13,5	2,6	10,9	7 352	812	805,4%	13,6	3,2	10,4	23 991	9 123	163,0%
Great Wall	1,7	0,2	1,5	949	55	1625,5%	1,1	0,1	1,0	1 981	186	965,1%
GEELY	11,3	1,4	9,9	6 113	433	1311,8%	10,6	2,1	8,5	18 786	5 976	214,4%
GAZ LCV	7,4	5,9	1,5	4 012	1 892	112,1%	7,7	3,9	3,8	13 565	11 229	20,8%
SOLLERS Group	5,6	7,5	-1,9	3 031	2 401	26,2%	5,5	4,0	1,5	9 678	11 258	-14,0%
SOLLERS	1,0	-	-	521	-	-	0,8	-	-	1 334	-	-
FORD LCV	0,3	2,5	-2,2	153	781	-80,4%	0,4	1,6	-1,2	672	4 423	-84,8%
UAZ	4,3	5,1	-0,8	2 357	1 620	45,5%	4,3	2,4	1,9	7 672	6 835	12,2%
CHANGAN	3,9	0,8	3,1	2 112	257	722%	2,9	0,5	2,4	5 148	1 534	236%
KIA	2,4	14,5	-12,1	1 313	4 604	-71,5%	3,2	13,5	-10,3	5 748	38 262	-85,0%
FAW	1,4	0,4	1,0	743	122	509,0%	0,8	0,2	0,6	1 500	615	143,9%
VW Group	0,8	7,0	-6,2	442	2 217	-80,1%	1,2	10,5	-9,3	2 117	29 996	-92,9%
ŠKODA	0,4	3,5	-3,1	235	1 104	-78,7%	0,6	4,6	-4,0	1 051	13 185	-92,0%
VOLKSWAGEN cars	0,3	2,6	-2,3	163	825	-80,2%	0,5	4,6	-4,1	881	13 208	-93,3%
AUDI	0,1	0,8	-0,7	42	248	-83,1%	0,1	0,9	-0,8	177	2 605	-93,2%
VOLKSWAGEN vans	0,0	0,1	-0,1	2	40	-95,0%	0,0	0,4	-0,4	8	998	-99,2%
HYUNDAI Group	0,6	13,5	-12,9	300	4 306	-93,0%	0,6	12,2	-11,6	1 100	34 826	-96,8%
HYUNDAI	0,5	13,0	-12,5	270	4 150	-93,5%	0,6	12,0	-11,4	1 008	34 176	-97,1%
GENESIS	0,1	0,5	-0,4	30	156	-80,8%	0,1	0,2	-0,1	92	650	-85,8%
MAZDA	0,2	1,5	-1,3	96	488	-80,3%	0,3	2,1	-1,8	455	5 882	-92,3%
STELLANTIS	0,1	1,2	-1,1	61	386	-84,2%	0,2	1,1	-0,9	353	3 240	-89,1%
PEUGEOT	0,1	0,6	-0,5	29	185	-84,3%	0,1	0,5	-0,4	144	1 457	-90,1%
CITROËN	0,0	0,3	-0,3	25	99	-74,7%	0,1	0,3	-0,2	127	910	-86,0%
OPEL	0,0	0,1	-0,1	5	40	-87,5%	0,0	0,1	-0,1	45	394	-88,6%
FIAT	0,0	0,0	0,0	1	4	-75,0%	0,0	0,0	0,0	2	102	-98,0%
JEEP	0,0	0,2	-0,2	1	58	-98,3%	0,0	0,1	-0,1	35	377	-90,7%
TOYOTA Group	0,1	2,7	-2,6	50	848	-94,1%	0,1	6,8	-6,7	240	19 449	-98,8%
TOYOTA	0,1	2,5	-2,4	47	786	-94,0%	0,1	6,2	-6,1	226	17 711	-98,7%
LEXUS	0,0	0,2	-0,2	3	62	-95,2%	0,0	0,6	-0,6	14	1 738	-99,2%
GAC	0,1	0,1	0,0	38	20	90,0%	0,1	0,1	0,0	89	176	-49,4%
SUBARU	0,0	0,3	-0,3	16	93	-82,8%	0,1	0,3	-0,2	154	980	-84,3%
SUZUKI	0,0	0,4	-0,4	4	133	-97,0%	0,0	0,4	-0,4	57	1 216	-95,3%
HONDA	0,0	0,1	-0,1	1	18	-94,4%	0,0	0,1	-0,1	10	286	-96,5%
ISUZU	0,0	0,3	-0,3	1	89	-98,9%	0,0	0,1	-0,1	23	367	-93,7%
IVECO	0,0	0,1	-0,1	1	20	-95,0%	0,0	0,0	0,0	3	107	-97,2%
BRILLIANCE	-	0,0	-	-	3	-	-	0,0	-	-	4	-
DFM	-	0,3	-	-	110	-	0,1	0,1	0,0	158	382	-58,6%

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FOTON	-	0,0	-	-	2	-	-	0,0	-	-	6	-	
GM Group	-	0,0	-	-	0	-	-	0,2	-	-	428	-	
CHEVROLET	-	-	-	-	-	-	-	0,1	-	-	266	-	
CADILLAC	-	-	-	-	-	-	-	0,1	-	-	162	-	
HINO	-	-	-	-	20	-	0,0	-	-	3	81	-96,3%	
INFINITI	-	0,2	-	-	62	-	-	0,2	-	-	651	-	
JAGUAR LAND ROVER	-	0,2	-	-	48	-	-	0,4	-	-	1 123	-	
LAND ROVER	-	0,0	-	-	8	-	-	0,4	-	-	1 020	-	
JAGUAR	-	0,1	-	-	40	-	-	0,0	-	-	103	-	
MITSUBISHI	-	2,7	-	-	867	-	-	2,3	-	-	6 614	-	
LIFAN	-	0,1	-	-	33	-	-	0,0	-	-	41	-	
NISSAN	-	1,9	-	-	605	-	-	4,1	-	-	11 750	-	
PORSCHE	-	0,2	-	-	50	-	-	0,4	-	-	1 185	-	
RENAULT	-	7,0	-	-	2 231	-	-	8,7	-	-	24 623	-	
VOLVO	-	0,2	-	-	75	-	-	0,6	-	-	1 594	-	
ZOTYE	-	0,0	-	-	0	-	-	0,0	-	-	1	-	
Total	100,0	100,0			54 270	31 806	70,6%	100,0	100,0		177 034	284 409	-37,8%



25 BEST SOLD MODELS OF CARS IN RUSSIA FOR APRIL 2023/2022 AND JANUARY- APRIL 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

#	MODEL	BRAND	April		
			2023	2022	YoY
1	Granta	Lada	19 899	2 598	17 301
2	Niva	Lada	7 282	1 941	5 341
3	Jolion	Haval	3 804	350	3 454
4	Coolray	Geely	3 692	202	3 490
5	F7X	Haval	1 275	199	1 076
6	F7	Haval	1 093	205	888
7	Tugella	Geely	1 037	120	917
8	CS35PLUS	Changan	891	108	783
9	Dargo	Haval	834	-	-
10	Atlas Pro	Geely	719	101	618
11	Monjaro	Geely	657	-	-
12	Patriot	UAZ	605	433	172
13	Tank 300	Great Wall	420	-	-
14	Sportage	Kia	410	382	28
15	CS55	Changan	388	65	323
16	CS75FL	Changan	387	84	303
17	Bestune T77	FAW	357	0	357
18	H9	Haval	346	58	288
19	UNI-V	Changan	246	-	-
20	Besturn B70	FAW	212	-	-
21	Tank 500	Great Wall	205	-	-
22	Besturn T55	FAW	174	-	-
23	Santa Fe	Hyundai	168	243	-75
24	Cee'd	Kia	147	321	-174
25	Cerato	Kia	127	424	-297

#	MODEL	BRAND	January - April		
			2023	2022	YoY
1	Granta	Lada	64 315	17 777	46 538
2	Niva	Lada	25 288	11 248	14 040
3	Jolion	Haval	11 145	3 979	7 166
4	Coolray	Geely	10 345	2 118	8 227
5	F7X	Haval	4 849	1 820	3 029
6	Atlas Pro	Geely	4 752	1 795	2 957
7	F7	Haval	4 100	2 367	1 733
8	Tugella	Geely	2 839	1 520	1 319
9	Dargo	Haval	2 571	-	-
10	CS35PLUS	Changan	2 282	541	1 741
11	Patriot	UAZ	2 266	2 245	21
12	Sportage	Kia	1 591	3 430	-1 839
13	H9	Haval	1 325	957	368
14	Bestune T77	FAW	1 112	83	1 029
15	Vesta	Lada	865	18 258	-17 393
16	CS55	Changan	793	554	239
17	Monjaro	Geely	786	-	-
18	Cerato	Kia	722	2 924	-2 202
19	UNI-V	Changan	717	-	-
20	CS75FL	Changan	713	439	274
21	Polo	VW	593	7 824	-7 231
22	Santa Fe	Hyundai	576	1 181	-605
23	Tank 300	Great Wall	549	0	549
24	Rapid PA II	Škoda	511	6 170	-5 659
25	Sorento	Kia	497	1 316	-819

10 BEST SOLD MODELS OF LCV IN RUSSIA FOR APRIL 2023/2022 AND JANUARY- APRIL 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

#	MODEL	BRAND	April		
			2023	2022	YoY
1	Gazelle	GAZ LCV	3 086	1 354	1 732
2	Classic Commercial	UAZ	1 009	793	216
3	Sobol	GAZ LCV	926	538	388
4	Atlant	Sollers	493	-	-
5	Profi	UAZ	363	195	168
6	Granta VU	Lada	272	90	182
7	Transit	Ford LCV	153	781	-628
8	Argo	Sollers	28	-	-
9	4x4 VU	Lada	24	8	16
10	Partner Crossway	Peugeot	15	26	-11

#	MODEL	BRAND	January - April		
			2023	2022	YoY
1	Gazelle	GAZ LCV	10 547	8 916	1 631
2	Classic Commercial	UAZ	3 206	2 967	239
3	Sobol	GAZ LCV	3 018	2 313	705
4	Atlant	Sollers	1 239	-	-
5	Profi	UAZ	1 184	748	436
6	Granta VU	Lada	957	430	527
7	Transit	Ford LCV	672	4 423	-3 751
8	CAPTAIN-T	DFM	158	-	-
9	Argo	Sollers	95	-	-
10	Berlingo Multispace	Citroen	71	109	-38